

DUNA HOUSE HOLDING NYRT.

STANDALONE FINANCIAL STATEMENTS

IN ACCORDANCE WITH THE INTERNATIONAL FINANCIAL  
REPORTING STANDARDS  
31 December 2020

# DUNA HOUSE GROUP

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## Balance sheet (Assets)

data provided in thousands HUF, unless indicated otherwise

	Notes	<u>31/12/2020</u>	<u>31/12/2019</u>
<b>ASSETS</b>			
<b>Long-term assets</b>			
Intangible assets	4	816	1.325
Right-of-use assets	5	12.764	20.201
Land and buildings	3	251	278
Machinery and equipment	3	757	1.619
Investments in subsidiaries	6	1.909.054	1.924.014
Deferred tax assets	7	4.070	3.825
<b>Total long-term assets</b>		<b>1.927.712</b>	<b>1.951.262</b>
<b>Current assets</b>			
Inventories	8	1.788	1.231
Trade receivables	9	404	220
Amounts owed by related undertakings	10	5.386.065	3.987.881
Other receivables	11	3.787	10.929
Actual income tax assets		2.670	1.644
Cash and cash equivalents	12	4.965.656	494.589
Restricted cash	12	0	126.200
<b>Total current assets</b>		<b>10.360.370</b>	<b>4.622.693</b>
<b>Total Assets</b>		<b>12.288.082</b>	<b>6.573.955</b>

The notes provided on pp. 9-51 constitute an integral part of the Financial Statements.

## Balance sheet (Liabilities and equity)

data provided in thousands HUF, unless indicated otherwise

LIABILITIES	Notes	<u>31/12/2020</u>	<u>31/12/2019</u>
<b>Equity</b>			
Registered capital	13	171.989	171.989
Capital reserves	13	1.526.164	1.499.706
Treasury shares	14	-193.614	-176.915
Profit reserves	13	3.052.161	2.105.491
<b>Total equity:</b>		<b>4.556.700</b>	<b>3.600.271</b>
<b>Long-term liabilities</b>			
Long-term loans	15	0	1.906.966
Issued bonds	16	6.944.849	
Lease liabilities	5	1.224	8.225
<b>Total long-term liabilities</b>		<b>6.946.073</b>	<b>1.915.191</b>
<b>Current liabilities</b>			
Short-term loans and borrowings	15	0	331.485
Accounts payable	17	14.132	15.612
Liabilities to related undertakings	18	733.654	665.250
Other liabilities	19	26.563	33.480
Short-term liabilities from leases	5	10.960	12.666
<b>Total current liabilities</b>		<b>785.309</b>	<b>1.058.493</b>
<b>Total liabilities and equity</b>		<b>12.288.082</b>	<b>6.573.955</b>

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## Income Statement

data provided in thousands HUF, unless indicated otherwise

	Notes	01/01/2020 - 31/12/2020	01/01/2019 - 31/12/2019
Net sales revenues	20	215.607	259.804
Other operating income	21	2.853	1.472
<b>Total income</b>		<b>218.460</b>	<b>261.276</b>
Consumables and raw materials	22	7.221	8.584
Goods and services sold	23	38.854	52.395
Contracted services	24	132.397	134.553
Personnel costs	25	100.811	111.217
Depreciation and amortisation		1.770	3.575
Depreciation on right-of-use assets	5	11.544	12.531
Other operating charges	26	15.776	4.161
<b>Operating costs</b>		<b>308.373</b>	<b>327.017</b>
<b>Operating profit/loss</b>		<b>-89.913</b>	<b>-65.741</b>
Financial revenues	27	1.205.329	1.612.542
Financial expenses	28	-105.101	-37.807
<b>Profit/Loss before taxation</b>		<b>1.010.315</b>	<b>1.508.995</b>
Income taxes	29	-3.146	-4.438
<b>Taxed profit</b>		<b>1.007.169</b>	<b>1.504.557</b>
<b>Total comprehensive income</b>		<b>1.007.169</b>	<b>1.504.557</b>

The notes provided on pp. 9-51 constitute an integral part of the Financial Statements.

**Statement of changes in equity**

	Notes	Registered capital	Capital reserves	Treasury shares	Profit reserves	Total equity
<b>Balance as at 31 December 2018</b>		<b>171.989</b>	<b>1.493.267</b>	<b>-117.000</b>	<b>1.546.039</b>	<b>3.094.295</b>
Dividends					-945.104	-945.104
Purchase of treasury shares				-59.915		-59.915
Employee share programs			6.438			6.438
Total comprehensive income					1.504.557	1.504.557
<b>Balance as at 31 December 2019</b>		<b>171.989</b>	<b>1.499.705</b>	<b>-176.915</b>	<b>2.105.492</b>	<b>3.600.271</b>
Dividends	13				-60.500	-60.500
Purchase of treasury shares	14			-16.699		-16.699
Employee share programs	13		26.459			26.459
Total comprehensive income					1.007.169	1.007.169
<b>Balance as at 31 December 2020</b>		<b>171.989</b>	<b>1.526.164</b>	<b>-193.614</b>	<b>3.052.161</b>	<b>4.556.700</b>

The notes provided on pp. 9-51 constitute an integral part of the Financial Statements.

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**Cash Flow Statement**

data provided in thousands HUF, unless indicated otherwise

	Notes	01/01/2020 31/12/2020	01/01/2019 31/12/2019
<b>OPERATING CASH FLOW</b>			
Taxed profit		1.007.169	1.504.557
Adjustments:			
Financial results		-1.100.228	-1.546.176
Presented in the dividend due financing activity	29		
Accounted employee stock ownership plan cost	13	26.458	25.271
Reporting year depreciation and depreciation on right-of-use	5	13.314	16.106
Impairment on investments	26	14.960	
Tax payable	29	3.146	4.438
Changes in working capital			
Changes in inventories	8	-557	0
Changes in trade and other receivables and related receivables (without dividend receivables)	9-11	-1.116.053	-829.092
Changes in accounts payable and related liabilities (without dividend)	17, 18	75.315	-873.239
Other current liabilities and accruals and deferrals	19	-6.917	3.394
Income tax paid	29	-3.391	-4.140
<b>Net operating cash flow</b>		<b>-1.086.784</b>	<b>-1.698.881</b>
<b>Investment cash flow</b>			
Tangible and intangible assets (purchased and sold)	3, 4	-372	-12.986
Acquisition of subsidiaries (excluding acquired liquid assets)	6	0	128.500
<b>Net investment cash flow</b>		<b>-372</b>	<b>115.514</b>
<b>Financing cash flow</b>			
Bank loans/(repayment)	15	-2.238.451	1.937.327
Issued bonds	16	6.889.368	
Capital contribution		0	0
Changes in right-of-use and lease liabilities	5	-12.814	-11.841
Purchase of treasury shares	14	-16.699	-59.915
Dividends paid	13	-68.890	-927.058
Dividends and profit-sharing received	27	859.000	934.920
Interest received (paid)	27-28	93.903	46.176
<b>Net financing cash flow from investment activities</b>		<b>5.505.417</b>	<b>1.919.609</b>
Net change in cash and cash equivalents		4.418.261	336.242
Balance of cash and cash equivalents as at the beginning of the year		494.589	158.347
Unrealised exchange rate differences on cash and cash equivalents		52.806	
<b>Balance of cash and cash equivalents as at the end of the year</b>		<b>4.965.656</b>	<b>494.589</b>

The notes provided on pp. 9-51 constitute an integral part of the Financial Statements.



## **1. General**

### **1.1 Introduction to the company**

The Duna House Holding Nyrt. – hereinafter referred to as “Company” – was founded in 2003; its main activity is real estate and loan brokerage. It has been a leading service provider in the services sector, in particular, in the real estate and financial services sector, in Hungary for years now. The Group’s flagship is a national network of real estate agencies, which started operating in 2003. Now it employs over 1,400 persons serving customers at 165 locations. A transaction as a result of which Duna House Group, Hungary is now the sole owner of Metrohouse, the largest Polish real estate agency was closed in April 2016. At the time of the acquisition the Polish network had 80 offices and 600 sales officers, which the Group intends to develop in the future. Metrohouse was consolidated into the Duna House Group on 1 April 2016. On 2 September 2016 the Company acquired 80% participation in the Czech Duna House Franchise s.r.o and, through it, in two of its subsidiaries, Center Reality s.r.o and Duna House Hypotéky s.r.o.; on 6 November 2018, it acquired the Polish loan brokerage company Gold Finance Sp. z.o.o.; and on 7 January 2020 it acquired the Polish loan brokerage company Alex T. Great Sp. z.o.o.

The Company’s registered seat is at 1016 Budapest, Gellérthegy u. 17.

Principal activities:

- selling and operating franchise systems
- real estate agency services
- financial products brokerage
- insurance brokerage
- real estate appraisal services and the mediation thereof
- energy certification services and the mediation thereof
- real estate management
- buying and selling of own real estate
- residential real estate fund management
- real estate development

Subsequent to the registration on 1 February 2017 of an equity increase, Medasev Holding Kft. (1016 Budapest, Gellérthegy utca 17., company registration number: 01-09-209753) holding a 39.68% stake is now the largest shareholder of Duna House Holding Nyrt. is now the largest shareholder of Duna House Holding Nyrt.

<b>Owner's name</b>	<b>Ownership share as at 31 December 2020</b>	<b>Ownership share as at 31 December 2019</b>
Medasev Holding Kft.	39.68%	39.68%
Medasev Int. (Cyprus) Ltd.	38.04%	38.04%
AEGON Magyarország Befektetési Alapkezelő Zrt.	6.69%	6.69%
Employees	1.72%	1.75%
Treasury shares	1.48%	1.33%
External investors	12.39%	12.51%
<b>Total</b>	<b>100%</b>	<b>100%</b>

The Company is operated by the Board of Directors. The controlling tasks over the operation of the Company are performed by the Supervisory Board.

It is a strategic objective of Duna House Group to extend its expertise to the Central-European region and to become a major international actor. Within the framework of that strategy it acquired the Polish Metro House Group in April 2016, which has the largest real estate sales franchise network in Poland. The Duna House Group is developing the full support scale of Metro House franchise system gradually, relying on the Hungarian experiences and taking into account the specificities of the Polish market. Over the coming years, the Group intends to organically develop its operations in Poland and in the Czech Republic (acquired in September 2016), and then identify new markets or strengthen its market presence on existing markets through the acquisition of suitable targets.

## **1.2 Basis of the financial statements**

### *i) Approval and declaration on compliance with the International Financing Reporting Standards*

The standalone financial statements were approved by the Board of Directors on 26 March 2021. The standalone financial statements were prepared in compliance with the International Financial Reporting Standards (IFRS), as announced and enacted in a regulation in the official journal of the European Union (EU). The IFRS consists of the standards and interpretations developed by the International Accounting Standards Board (IASB) and the International Financing Reporting Interpretations Committee (IFRIC).

In line with the provisions of Act CLXXVIII of 2015 related to the introduction in Hungary of International Financial Reporting Standards for standalone reporting purposes and amending Act C of 2000 ("Accounting Act"), and on the amendment of various finance-related acts, starting from 1 January 2017 the Company has also prepared its standalone financial statements in line with the International Financial Reporting Standards.

The standalone financial statements are presented in Hungarian forints, rounded to HUF thousands, unless otherwise indicated.

*ii) Basis of the financial statements*

The standalone financial statements were prepared on the basis of the standards issued and effective before 31 December 2020 and according to the IFRIC interpretations.

The standalone financial statements were prepared on the basis of the historical cost principle, except when the IFRS requires the use of a different valuation principle than the one stated in the accounting policy. The financial year is identical with the calendar year.

*iii) Basis of the valuation*

In the case of standalone financial statements, the valuation is based on the original historical cost, except for the assets and liabilities for which the relevant International Reporting Standard requires or permits valuation at fair value.

While preparing the financial statements in compliance with IFRS the management must apply a professional judgement, estimates and assumptions, which have an impact on the applied accounting policy and on the amounts of assets and liabilities, revenues and expenses stated in the financial statements. The estimates and related assumptions are based on historical experience and numerous other factors, which may be deemed reasonable under the given circumstances and the result of which is the basis of the estimated book value of the assets and liabilities that cannot be defined clearly from other sources. The actual results may be different from these estimates.

The estimates and underlying assumptions are regularly reviewed. The modification of accounting estimates is presented in the period of the modification of the estimate when the modification relates only to the particular year or during the period of the modification and in the subsequent periods when the modification affects both the current and future years.

## **2. Accounting policy**

Below we present the major accounting policies that were applied when preparing the standalone financial statements. The accounting policies were applied consistently for the periods covered by these standalone financial statements. The most important accounting principles applied during the preparation of the financial statements were as follows:

### **2.1 Main components of the accounting policy**

#### **2.1.1 Reporting currency and FX balances**

In view of the content and circumstances of the underlying business events, the functional currency of the Company and the reporting currency is the Hungarian forint.

Initially, the foreign currency transactions not recorded in HUF were recorded at the exchange rate, valid on the date of execution of such transactions. The receivables and liabilities recorded in foreign currencies were converted into HUF at the exchange rate of the cut-off date, irrespective whether or not the recovery of the asset was doubtful. The resulting exchange rate differences are shown in the income statement among the financial revenues or financial expenses.

The Company's standalone financial statements are presented in Hungarian forints (HUF), the standalone financial statements were prepared in Hungarian forints (HUF) and rounded to the nearest thousand, except otherwise indicated.

The transactions executed in foreign currencies are recognised in the functional currency, applying the exchange rate of the reporting currency to the foreign currency, effective on the date of the transaction, to the amount stated in the foreign currency. In the comprehensive income statement the exchange rate differences that result from the use of an exchange rate other than the exchange rate applied during the settlement of the monetary items, at the initial presentation during the period or in the previous financial statements are stated either as revenues or as expenses during the period when they occurred. The monetary assets and liabilities defined in foreign currencies are converted at the exchange rate of the functional currency effective at the end of the reporting period. The items defined in foreign currencies and valued at fair value are converted at the exchange rate effective at the time of establishment of the fair value. The exchange rate differences between trade receivables and trade payables are included in the income from business activities, while the exchange rate differences of loans are shown in the rows of the revenues or expenses of financial transactions.

#### **2.1.2 Sales revenue**

The revenues from sales transactions are shown when the respective conditions of the supply contracts are met, taking into account the remarks below. The net sales revenues are exclusive of the value added tax. All revenues and expenses are recognised in the respective period in compliance with the principle of matching. Revenues are recognised in line with the IFRS 15 (revenues from client contracts) standard.

### 2.1.3 Real estate, machines, equipment

The tangible assets are stated at historical cost less accumulated depreciation. The accumulated depreciation includes the costs recognised as scheduled depreciation relating to the continuous use and operation of the asset as well as the costs of extraordinary depreciation, recognised due to a major damage or fault in the asset occurring as a result of an unexpected extraordinary event.

The historical cost of tangible assets consists of the purchased cost of the asset or, in the case of a capital investment of the Company, the incurred material and wage-type expenses and other direct expenses. The interest recognised on the loan taken for the investment into the tangible asset increases the historical cost of the asset until it reaches a condition suitable for ordinary use.

The book value of tangible assets is reviewed periodically in order to conclude whether or not the book value is higher than the fair market value of the asset, in which case extraordinary depreciation must be recognised until the asset reaches its fair market value. The fair market value of the asset is either the sales price or the value in use of the asset, whichever is higher. The value in use is the discounted value of the future cash flows generated by the asset.

The discount rate contains the interest rate before corporate taxation, taking into account the time value of money and the impact of other risk factors associated with the asset. If no future cash flow can be assigned to the asset separately, than the cash flow of that unit must be used, of which the asset is a part. The thus established impairment, extraordinary depreciation is shown in the income statement.

The costs of repair and maintenance as well as replacement of spare parts of tangible assets are charged to the maintenance expenses. The value added investments and refurbishment are capitalised. The historical cost and accumulated depreciation of assets sold, written down to zero or not in use are derecognised. Any possible profit or loss generated in that manner is part of the profit/loss of the current year.

The Company writes off the value of its assets with the straight-line method during the useful life of the assets. The life of assets by asset category is as follows:

Buildings	17-50 years
Machinery and equipment	3 - 7 years

The useful lives and depreciation methods are reviewed at once a year based on the actual economic benefit provided by the particular asset. If required, the modification is accounted against the profit/loss of the current year.

### 2.1.4 Impairment loss

The Company assesses at the end of each reporting period whether or not a change triggering impairment has occurred in relation to any asset. If such a change occurred, the Company estimates the estimated recovery value of the asset. The estimated recovery value of an asset

or cash-generating unit is either the fair value less the costs of sales or the value in use, whichever is higher. The Company recognises impairment against the profit if the estimated recovery value of the asset is lower than its book value. The Company prepares the required calculations based on adequately discounting the long-term future cash flow plans.

#### **2.1.5 Intangible assets**

The individually purchased intangible assets are entered into the books at purchase price as at the time of acquisition. The assets are entered into the books when the use of the asset provably results in the influx of future economic goods and its cost can therefore be clearly identify.

Following the initial recognition the historical cost model applies to intangible assets. The lifetime of these assets is finite or cannot be defined. The assets of a finite lifecycle are depreciated with the straight-line method according to the best estimate for the lifetime. The depreciation period and the depreciation method are reviewed annually at the end of the financial year. The development costs of the intangible assets produced by the Company are capitalised if the capitalisation criteria laid down in the IAS 38 standard are fulfilled. The intangible assets are reviewed annually in terms of impairment on individual basis or at the level of the income generating unit.

The purchase costs of goods and software falling within the scope of trademarks, licences and industrial right protection are capitalised and written down with the straight-line method during their estimated useful life.

Rights and titles as well as software	3-6 years
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#### **2.1.6 Inventories**

The inventories are stated at historical cost less impairment recognised on superfluous and obsolete stocks or at net realisable value, depending on which is lower. The inventory value is defined at the actual historical cost.

#### **2.1.7 Receivables**

The receivables are stated in the financial statements and nominal value less impairment recognised for estimated losses. In accordance with the requirements of the IFRS 9 standard, the Company uses the expected credit loss (ECL) model to estimate the expected amount of impairment.

#### **2.1.8 Financial instruments**

To establish the category of financial instruments, the Company determines whether the financial instrument is a debt instrument or equity investment. Equity investments have to be valued at fair value against profit or loss; however, the Company may decide value the equity investments held for other than business purposes at fair value through other comprehensive

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income. If the given financial instrument is a debt instrument, the following points have to be taken into account when establishing the classification.

- The amortised historical cost - purpose is the collection of contractual cash flows, which contains only the cash flows related to the payment of interests on capital and extended capital amounts.
- Fair value against other comprehensive income - the purpose of holding - which realises its goal by way of the collection of contractual cash flows and the sale of financial instruments, and result in cash flows at times specified by the contractual conditions of the financial instrument, which are exclusively the payment of interests on capital and extended amounts of capital.
- Fair value against profit or loss- which do not belong to either of the two financial instrument categories or were designated as valued at fair value against profit when they were first recognised.

Financial liabilities have to be valued at their amortised historical cost, with the exception of the financial liabilities that have to be valued at fair value against profit and loss or where the Company opted for fair valuation.

Financial instruments held for trading and derivatives have to be valued at fair value against profit. The Company may irrevocably designate a financial liability to be valued at fair value against profit at the time of its first recognition if:

- It eliminates or significantly decreases an inconsistency in valuation or recognition, or
- A group of financial liabilities or a group of financial instruments and financial liabilities are handled at fair value, and their performance is valued on the basis of fair value, in line with a documented risk management or investment strategy.

The subsequent valuation is based on the classification of the given financial instrument.

### **Valuation at amortised historical cost**

Amortised historical cost is the original cost value of the financial instrument or liability decreased by the amount of capital redemption, increased or decreased by the accumulated amortisation of the difference between the original cost value and the value as at maturity, and decreased by the amount of depreciation due to impairment or uncollectibility. The effective interest method has to be applied to the interest rate, with the interest calculated in the profit.

The changes in the fair value of the asset has to be recognised in the profit only at the time of derecognition or re-classification.

### **Debt instruments valued at fair value against other comprehensive income**

Such assets shall be valued at fair value. Interest income, impairment, and differences in foreign currency exchange rates shall be recognised in the profits (similarly to the assets valued at amortised historical cost). Changes in fair value shall be recognised against other comprehensive profits. When derecognising the asset, any accumulated profits or losses previously recognised against comprehensive profits have to be re-classified to profits. If the asset is re-classified or derecognised, the comprehensive changes in the fair value of equity previously recognised in other comprehensive profits have to be re-classified to profits so their effects on profits are the same as if the asset had been valued at amortised historical cost from its original recognition.

### **Capital investments valued at fair value against other comprehensive income**

Dividends shall be recognised only if: - the right therefor has been established - the economic benefits likely linked to the dividends will be collected, and its amount can be reliably measured.

Dividends due have to be recognised in the profit and loss, unless if the dividend clearly means a partial return on the costs of investment, in which case they have to be included in other comprehensive profits.

Changes in fair value shall be recognised in other comprehensive income. The differences recognised due to changes in fair value may not be recognised against profits subsequently either, even if the asset becomes impaired or is sold.

### **Valued at fair value against profit**

The asset shall be valued at fair value and changes in fair value shall be recognised against profits.

### **Fair value accounting**

Based on the market prices recorded as at the balance sheet date without deducting transaction costs. If there is none, then the basis is the valid market value of instruments with the same fundamental properties, or the cash flows expected from the net assets that form the basis of investments.

### **Derecognition of financial instruments**

Financial instruments are derecognised when the Company no longer has the rights embodied by the financial instrument in question (sale, all cash flow has taken place, transfer).

If the Company does not transfer and does not retain the risks and earning related to the financial instruments, but does maintain control of the instrument, the retained earning has to be recognised as an asset and the possible outflows stemming from the retained risks have to be recognised as liabilities.



The Company may remove a financial liability (or a part of a financial liability) from its report pertaining to its financial situation if, and only if, it has been terminated – i.e. when the Company has complied with the obligations specified in the contract or such obligations have been cancelled or have expired.

#### **2.1.9 Provisions**

The Company recognises provisions on its existing (legal or assumed) commitments resulting from historic events, which the Company is likely to have to settle and when the amount of the obligation can be reliably measured.

The amount recognised as provisions is the best estimate of the expense required on the balance sheet date to settle an existing obligation, taking into account the risks and uncertainties that characterise the obligation. If the provisions are calculated on the basis of the cash flow, likely to be required for the settlement of an existing obligation, the book value of the provisions equals the present value of those cash flows.

If another party is likely to reimburse the expenses required for the settlement of the provisions in part or in full, the receivable can be recognised as an asset when it is virtually certain that the reimbursement will be received and the amount of the receivable can be measured reliably.

The existing obligations arising from detrimental contracts are recognised as provisions. The Company deems a contract detrimental when the unavoidable costs of the fulfilment of the obligations arising from it exceed the economic benefits likely to occur as a result of the contract.

Restructuring provisions are recognised when the Company has prepared a detailed or formal restructuring plan and has raised a valid expectation in those affected that it will carry out the restructuring by starting to implement that plan or announcing its main features to those affected by it. The restructuring provisions include the direct expenses incurred in relation to restructuring and which are necessary for restructuring and do not relate to the continuous activity of the business unit.

#### **2.1.10 Income taxes**

The income tax on profit before tax is based on the act on corporate and dividend tax law, regulations on the rate of local business tax and the tax and contribution liabilities set out in the act on innovation contributions. The full income tax liability contains tax components for the current year and deferred items. The Company also classifies the support provided for spectacular sports as corporate tax, because by content it considers it an income tax.

The current tax liability of the Company is calculated on the basis of the tax rate effective or announced by the balance sheet date (provided that the announcement is equivalent to entry into force). The deferred tax is calculated with the liability method.

Deferred tax occurs when there is a time difference in the recognition of an item in the annual report and in the financial statements prepared according to the tax law. A deferred tax asset and liability is established by applying the tax rates to the taxable income of the years when the difference caused by the time difference is likely to be recovered. The deferred tax liability and tax asset reflects the Company's estimate for the method of realisation of tax assets and liabilities prevailing on the balance sheet date.

A deferred tax asset is included in the balance sheet with respect to deductible time differences, tax benefits allowed to be carried forward and tax losses when it is likely that the Company will realise profit in the course of its future operations against which the deferred tax asset can be settled.

On each balance sheet date the Company takes into account the deferred tax assets not recognised in the balance sheet and the book value of the recognised tax assets. It enters into the inventory those assets not yet recognised in the balance sheet which may be recovered as a reduction of its future profit tax. On the contrary, the Company reduced its deferred tax assets to such an extent that its recovery is unlikely to be funded from taxed profit.

The current and deferred tax is recognised directly against the equity when it relates to items which were also recognised against equity in the same or a different period, also including modifications in the opening value of reserves due to any change made in the accounting policy with retroactive effect.

The deferred tax assets and liabilities can be offset against each other when the company has a right granted by the law to offset its actual tax assets and liabilities relating to the same tax authority against each other and when the Company intends to account for those assets and liabilities on net basis.

#### **2.1.11 Leasing**

Starting from 1 January 2019, the Company applies the rules of IFRS 16 to present its leased assets. The Company indicated assets leased for more than 12 months as part of operating and finance leasing as a right-of-use assets in its balance sheet, if the value is paid at a later date, it presents as liability. In its income statement, the Company accounts for depreciation on right-of-use assets and interest expenditures on its liabilities.

The companies included in the Company consolidation are availing themselves of the possibility of simplification offered by the amendment to the IFRS 16 standard passed in connection with the COVID-19 epidemic as regards the effects of rent concessions on leased assets; however, no discounts are validated for the assets leased by the Company.

#### **2.1.12 Earning per share (EPS)**

The earning/share is established on the basis of the Company's consolidated profit and the shares less the temporary average portfolio of repurchased own shares. In line with paragraph 4 of IAS standard 33, the Company does not publish unique EPS information.

The diluted earning/share is calculated similarly to the earning/share. However, during the calculation all shares in distribution, suitable for dilution are taken into account, and the dividend that may be distributed on common shares is increased by the dividend and return on the convertible shares taken into account during the applicable period, modified by further income and expenses on conversion; the weighted average number of shares in distribution is increased by the weighted average number of further shares which would be in distribution if all convertible shares were converted.

#### **2.1.13 Off-balance sheet items**

The off-balance sheet liabilities are not included in the balance sheet or income statement that constitute parts of the financial statements. They are presented in the notes to the financial statement unless the possibility of outflow of sources representing economic benefits is remote and negligible. The off-balance sheet receivables are not included in the balance sheet or income statement constituting parts of the annual financial statements but if the influx of economic benefits is likely, they are presented in the notes to the financial statements.

#### **2.1.14 Treasury shares**

The nominal value of repurchased treasury shares is recognised separately within equity at historical cost in accordance with the requirements of the IAS 1 standard.

#### **2.1.15 Dividends**

The Company recognises dividend in the year when it is approved by the general meeting.

#### **2.1.16 Profit/Loss on financial transactions**

The financial profit/loss includes interest and dividend revenues and other financial expenses, the gains and losses of fair valuation of financial instruments and realised and unrealised exchange rate differences.

#### **2.1.17 State aid**

State aid is recognised when it is likely that the aid will be collected and the conditions of the disbursement of the aid have been fulfilled. When the aid is used to offset an expense, it must be recognised in the statement of income when the costs to be offset incurs (among the other revenues). When the aid relates to the purchase of assets, it is recognised as deferred revenue and is then recognised in profits in annual equal instalments during the useful life of the related asset.

#### **2.1.18 Distribution of shares, option schemes**

The Company distributes its own shares to certain Group employees within the framework of its employee share schemes. The detailed description of the benefit schemes can be found in Annex 14. These benefit schemes are recognised as equity-settled share-based payment. Equity-settled share-based payments granted to employees and others providing similar services are valued at the fair value of the equity instruments on the grant date. The fair value of equity-settled share-based payments determined on the grant date is recognised using the straight-line method over the vesting period (adjusted for changes in estimates) based on the Company's estimate of the effectively vested equity instruments. At the end of each reporting period, the Company reviews the estimate of how many shares are expected to be vested under non-market vesting conditions. The Company recognises a change in the estimate in the income statement against equity.

#### **2.1.19 Restricted cash**

The Company records the amount of deposits that are secured as collateral for loans or required to perform certain activities among restricted cash.

#### **2.1.20 Events subsequent to the accounting reference date**

The events occurring after the end of the reporting period that provide additional information about the conditions prevailing at the end of the Company's reporting period (amending items) are all presented in the report. Those events occurring after the reporting period that do not modify the data of the report are presented in the notes to the financial statements when they are important.

### **2.2 Changes in the Accounting Policy**

The Company prepared its financial statements in compliance with the provisions of all the standards and interpretations in force as at 31 December 2020.

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**2.2.1 The new standards entering into effect on 1 January 2020 and applied by the Company:**

Amendments to the IFRS 16 standard – COVID-19-Related Rent Concessions (issued: 28 May 2020, valid for business years starting on 1 June 2020 and thereafter; the EU accepted the amendment). The Company applies the amendment to the standard, though it did not validate any concessions due to COVID-19.

**2.2.2 The effects of the following standards that enter into effect on 1 January 2020 are not significant for the Company:**

Amendment to references pertaining to the definitions of financial reporting (issued: 29 March 2018, valid for business years starting on 1 June 2020 and thereafter; the EU accepted the amendments).

Definition of a Business – Amendments to the IFRS 3 standard (issued: 22 October 2018, valid for acquisitions carried out in business years starting after 1 January 2020; the EU accepted the amendment).

Definition of materiality – Amendments to the IAS 1 and IAS 8 standards (issued: 31 October 2018, valid for business years starting on 1 January 2020 and thereafter; the EU accepted the amendments).

Interest rate benchmark reference reform – Amendments to the IFRS 9, IAS 39, and IFRS 7 standards (issued: 26 September 2019, valid for business years starting on 1 January 2020 and thereafter; the EU accepted the amendments).

**2.2.3 The following standards, amendments, and interpretations are not expected to have significant effects for the Company when they become applicable:**

IFRS 17 Insurance Contracts (issued in May 2017; the EU has not yet accepted the new standard)

Classification of Liabilities as Current or Non-current – Amendments to IAS 1 (issued: 23 January 2020, valid for business years starting on 1 January 2023 and thereafter; the EU has not yet accepted the amendments).

Reference to the Conceptual Framework – IFRS 3 (issued: 14 May 2020, valid for business years starting on 1 June 2022 and thereafter; the EU accepted the amendments).

Proceeds before intended use – Amendments to the IAS 16 standard (issued: 14 May 2020, valid for business years starting on 1 January 2022 and thereafter; the EU accepted the amendments)

Onerous Contracts — Cost of Fulfilling a Contract – Amendments to IAS 37 (issued: 14 May 2020, valid for business years starting on 1 January 2022 and thereafter; the EU accepted the amendments)

Annual Improvements to IFRS Standards 2018–2020 in connection with IFRS 1, IFRS 9, IFRS 16, and IAS 41 (issued: 14 May 2020; the EU accepted the amendment).

Delaying the introduction of IFRS 9 – Amendments to the IFRS 4 standard (issued: 25 June 2020, valid for business years starting on 1 January 2021 and thereafter; the EU accepted the amendments).

Interest rate benchmark reference reform, phase 2 – Amendments to the IFRS 9, IAS 39, IFRS 7, IFRS 4, and IFRS 16 standards (issued: 27 August 2020, valid for business years starting on 1 January 2021 and thereafter; the EU accepted the amendments).

### **2.3 Uncertainties**

During the application of the accounting policy described in Section 2.1 estimates and assumptions must be applied for the establishment of the values of individual assets and liabilities at a particular time that cannot be clearly valued from other sources. The estimation process contains the decisions based on the last available information and relevant factors. These main estimates and assumptions affect the values of assets and liabilities, revenues and expenses recognised in the financial statements and the presentation of contingent assets and liabilities in the notes to the financial statement. The actual results may be different from the estimated data.

The estimates are regularly updated. If a change affects only the particular period, it should be taken into account during the period of the change occurring in the accounting estimates and if the change affects both periods, it must be taken into account in the period of the change as well as subsequent periods.

The main aspects of critical decisions adopted in terms of the uncertainties of estimates and accounting policy that have the greatest impact on the amounts presented in the standalone financial statements are as follows:

#### **2.3.1 Impairment of the participations held in the subsidiaries**

In accordance with Section 2.1.7 of the significant accounting principles, the Company annually tests for impairment in shares held in subsidiaries as cash-generating units. The recovery value of cash-generating units was defined on the basis of the calculation of the value in use. Estimates are indispensable for these calculations. In order to calculate the value in use it is absolutely necessary that the management estimate the future estimated cash flow of the cash-generating unit and the appropriate discount rate because the present value can be only be calculated from them.

### 2.3.2 Impairment recognised on uncollectible and doubtful receivables

In accordance with the IFRS 9 standard, the Company recognises impairment on uncollectible and doubtful receivables to cover the losses arising from the fact that customers cannot pay. The company uses the expected credit loss (ECL) model as the basis of measuring the appropriateness of impairment on uncollectible and doubtful receivables.

### 2.3.3 Depreciation

Properties, machines and equipment and intangible assets are recognised at historical cost and are depreciated with the straight-line method during their useful life. The useful life of assets is defined on the basis of former experience relating to similar assets and estimated technological development as well as changes in the larger economic or industry factors. The estimated useful lives are reviewed annually.

## 2.4 Subsidiaries, joint undertakings and associated undertakings of the Company

### As a Subsidiary

	address:	2020 31 December	2019 31 December
Duna House Biztosításközvetítő Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
Hitelcentrum Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
DH Projekt Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
Duna House Ingatlan Értébecslő Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
Duna House Franchise Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
Energetikai Tanúsítvány Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
Superior Real Estate Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
Home Management Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
REIF 2000 Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
GDD Commercial Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
SMART Ingatlan Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
Impact Alapkezelő Zrt.	1016 Budapest, Gellérthegy u. 17.	100%	100%
Home Line Center Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
Akadémia Plusz 2.0 Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
Duna House Szolgáltatóközpont Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
Metrohouse Franchise S.A.	00-832 Warszawa, Zelazna 28/30 Polska (Poland)	100%	100%
Metrohouse S.A.	00-832 Warszawa, Zelazna 28/30 Polska (Poland)	100%	100%
Gold Finance Sp. z. o.o	00-832 Warszawa, Zelazna 28/30 Polska (Poland)	100%	100%
MyCity Residential Development Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
Pusztakúti 12. Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
Reviczky 6-10. Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
Duna House Franchise s.r.o.	140 00 Praha 4, Michelská 300/60	80%	80%
Duna House Hypoteky s.r.o.	140 00 Praha 4, Michelská 300/60	80%	80%
Center Reality s.r.o.	140 00 Praha 4, Michelská 300/60	80%	80%

### As jointly managed undertakings

		31 December 2020	31 December 2019
Hunor utca 24 Kft.	1016 Budapest, Gellérthegy u. 17.	50%	50%

On 7 January 2020, the Company acquired a 100% ownership of Alex T. Great Sp. z.o.o, and thus became its sole owner. Alex T. Great Sp. z. o.o was acquired in the following way (data in HUF thousands):



The balance of the assets and liabilities of Alex T. Great Sp. z. o.o as at the time of acquisition:  
(thousand HUF)

<b>Value of investments</b>	<b>310,764</b>
<i>Acquired ownership share</i>	<i>100%</i>
<b>Value of net assets on the day of acquisition</b>	<b>8,881</b>
Registered capital	3,984
Capital reserves	4,897
Profit reserves	0
<b>Value of goodwill</b>	<b>301,883</b>

The purchase price of the transaction was paid in cash. Following the acquisition, to increase operational efficiency, Alex T. Great Sp. z. o.o merged with Gold Finance Sp. z. o.o, effective from 4 May 2020.

#### 2.4.1 Introduction to the subsidiaries, joint undertakings and associated undertakings of the Company

##### 2.4.1.1 Duna House Franchise Kft.

The subsidiary operates the Duna House Franchise Network. Its most important objective is to enter into contract with new franchise partners and to maintain and provide high-level support to existing partners. The Company provides access to a well-structured and formed system to franchise partners joining the Franchise Network. This system provides a recognised brand name, a single image, know-how and support in sales, marketing, information technology and other aspects of operation.

##### 2.4.1.2 REIF 2000 Kft.

It is the largest franchise partner of the Duna House Franchise Network and currently operates 13 offices. The operation of own offices is important in the strategy of the Duna House Group as it contributes a great deal to obtaining a true picture of the situation of the real estate market and also helps assessing real estate market innovations and needs and their introduction in the network.

##### 2.4.1.3 Hitelcentrum Kft.

It is a subsidiary of the Group that is engaged in financial intermediation. In line with the multiple agency contracts concluded with credit institutions, it offers a wide range of financial products to its customers, primarily in the purchase or sale of residential properties. At the moment, Hitel Centrum Kft. focuses mainly on the intermediation of housing loans and housing savings products. The service includes advice on the selection of the best available financial

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product and complex administration. Its services are free for customers, and are rewarded by credit institutions in the form of commission.

#### 2.4.1.4 Duna House Biztosításközvetítő Kft.

In the framework of the intermediation of financial services this company pursues insurance brokerage activities.

#### 2.4.1.5 DH Projekt Kft.

The Duna House Project emphasised the intermediation of traditionally new-built properties and specialised in providing complex analysis, preparation and project sales services to real estate developers. In accordance with market demand, since 2011 the new “banking real estate” activity has become increasingly important along with the core activity.

DH Project assists a number of financial institutions in selling their own real estate portfolio and, in cooperation with the financial institution and the bank, is also involved in the (joint) sale of properties in relation to which the debtor finds it difficult or is unable to repay the loan.

#### 2.4.1.6 Duna House Ingatlan Értékbecslő Kft.

The Duna House Ingatlan Értékbecslő Kft. is a business founded in 2009 for the intermediation of real estate appraisal services to banks and other market actors. In most cases Duna House Ingatlan Értékbecslő Kft. performs organisation and quality assurance tasks, while valuation services are provided by experts, independent from the real estate brokerage network as sub-contractors.

#### 2.4.1.7 Energetikai Tanúsítvány Kft.

The Group launched a subsidiary engaged in energy certificates at the end of 2011. The certification, which became mandatory by law, is a new service provided by Duna House to sellers and lessors. The certification network provides a fast and marketable solution across the country and consists of independent experts.

#### 2.4.1.8 Superior Real Estate Kft.

The activities of the company between 2012 and 2014 included the sale and purchase and lease of owned properties that had residential functions. In 2015 the company changed its business activity to the operation of franchise offices owned by it.

#### 2.4.1.9 Home Management Kft.

Home Management Kft. performs comprehensive management services in residential properties, primarily for foreign property owners. The following services are provided: letting, lease payment monitoring, collection, management of overheads, maintenance, accounting

and owner representation. The DH Group outsources maintenance and other activities to sub-contractors.

#### 2.4.1.10 **GDD Commercial Kft.**

The activities of the company include the sale and purchase and lease of owned properties that have business functions.

#### 2.4.1.11 **SMART Ingatlan Kft.**

The company group operated the SMART Real Estate Franchise Network real estate brokerage until 31 December 2019, at which time the SMART networked merged with Duna House.

#### 2.4.1.12 **Home Line Center Kft.**

The activity of the company is the sale and purchase as well as short-term and long-term lease of owned residential properties, which can be expanded with condominium management activity in the near future.

#### 2.4.1.13 **Impact Alapkezelő Zrt.**

In its resolution H-EN-III-130/2016 of 20 April 2016, the Hungarian National Bank issued a licence to Impact Alapkezelő Zrt. for collective portfolio management activities which, in line with the above, extend to investment management, risk management and administrative tasks.

The primary objective of the fund management activity is to create (a) real estate investment fund(s) from (residential) properties situated in the territory of Hungary. The Company intends to manage private and public real estate funds investing into properties.

#### 2.4.1.14 **MyCity Residential Development Kft. and its project companies**

MyCity has two subsidiaries and one jointly managed undertaking. The objective of these project companies is to implement real estate projects at various locations in Budapest as follows:

Pusztakúti 12 Kft. was registered by the Company Court of the Budapest-Capital Regional Court on 21 January 2016. The purpose of the project company is to construct and sell the 211-unit Forest-Hill and Forest Hill Panoráma residential park to be implemented in Budapest, district 3, Csillaghegy.

Reviczky 6-10 Kft. project company was established on 20 January 2016 to construct and sell the 86-unit Reviczky Liget residential park situated in Budapest, district 18, on the area bordered by Hengersor and Reviczky utca.

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Hunor utca 24. Kft. is a jointly managed company of MyCity Residential Development Kft. with a 50% ownership share. The purpose of this project company is to build a 105-unit residential park under the name of MyCity Residence in Budapest, district 3, on the area bordered by Hunor utca and Vörösvári út.

After the acquisition of control over MyCity, MyCity and MyCity's project companies (excluding Hunor utca 24. Kft.) were fully consolidated by DUNA HOUSE.

As a result of the full consolidation, the consolidated balance sheet contains, among others, bank loans related to inventories of significant amount as well as investment properties and their financing. The guarantees securing these bank loans are non-recourse guarantees, i.e. their enforceability does not extend beyond MyCity and its project companies.

#### **2.4.1.15 Akadémia Plusz 2.0 Kft.**

Founded in H1 2018, Akadémia Plusz 2.0 Kft. is responsible for training linked to the Group's Hungarian real estate agency activity.

#### **2.4.1.16 Duna House Szolgáltatóközpont Kft .**

The company was formerly licensed as a money market broker. It currently provides central services to the Group's subsidiaries.

#### **2.4.1.17 Polish subsidiaries**

The Duna House Group entered the Polish market through the acquisition of Metrohouse Group in April 2016.

The holding company of Metro House Group is Metro House Franchise S.A, the 100% ownership of which was acquired by Duna House Holding Nyrt. in April 2016. Metrohouse Group operates its own and franchise office in large cities of Poland, including Warsaw, Krakow, Gdansk and Lodz. The offices are engaged in real estate brokerage services as well as intermediation of financial products, primarily mortgage loans.

As at the date of the acquisition, Metrohouse Franchise S.A. had four fully-owned subsidiaries. In order to improve the efficiency of the operation in Poland, MH Poludnie Sp. z o.o, MH Warszawa Sp. z. o.o and MH Usługi Wspolne S.A., all operating own estate agency offices, merged on 20 December 2017, with Metrohouse S.A. as their legal successor.

Metrohouse Franchise S.A. acquired 100% ownership of Gold Finance Sp. z.o.o on 6 November 2018 and of Alex T. Great Sp. z.o.o. on 7 January 2020. To increase operational efficiency, Metrofinance Sp. z. o.o merged with Gold Finance Sp. z. o.o, effective from 28 February 2019, after which Alex T. Great Sp. z.o.o. merged with Gold Finance Sp. z.o.o. on 4 May 2020.

#### 2.4.1.18 Czech subsidiaries

The Czech Duna House Franchise s.r.o established in Prague and two of its subsidiaries, Center Reality s.r.o and Duna House Hypotéky s.r.o were acquired by the Duna House Group on 2 September 2016. Center Reality s.r.o currently operates a single own office, while Duna House Franchise s.r.o began to establish a franchise network in early 2018. Currently, Duna House Hypotéky s.r.o is not engaged in any operation.

### 3. Property, machinery and equipment

data in HUF thousands	Land and buildings	Machinery and equipment	Total
<b>Gross value</b>			
<b>As at 1 January 2019</b>	<b>409</b>	<b>11.257</b>	<b>11.666</b>
Expansion of the scope of consolidation	-	-	-
Growth and reclassification	-	794	794
Decrease and reclassification	-	-	0
<b>As at 31 December 2019</b>	<b>409</b>	<b>12.051</b>	<b>12.460</b>
Expansion of the scope of consolidation	-	-	-
Growth and reclassification	-	371	371
Decrease and reclassification	-	-869	-869
<b>As at 31 December 2020</b>	<b>409</b>	<b>11.553</b>	<b>11.962</b>
<b>Accumulated depreciation</b>			
<b>As at 1 January 2019</b>	<b>103</b>	<b>6.715</b>	<b>6.818</b>
Expansion of the scope of consolidation	-	-	-
Annual write-off	28	3.717	3.745
Decrease	-	-	0
<b>As at 31 December 2019</b>	<b>131</b>	<b>10.432</b>	<b>10.563</b>
Expansion of the scope of consolidation	-	-	-
Annual write-off	27	1.233	1.260
Decrease	-	-869	-869
<b>As at 31 December 2020</b>	<b>158</b>	<b>10.796</b>	<b>10.954</b>
<b>Net book value</b>			
<b>As at 1 January 2019</b>	<b>306</b>	<b>4.542</b>	<b>4.848</b>
<b>As at 31 December 2019</b>	<b>278</b>	<b>1.619</b>	<b>1.897</b>
<b>As at 31 December 2020</b>	<b>251</b>	<b>757</b>	<b>1.008</b>

#### 4. Intangible assets

data in HUF thousands	Total
<b>Gross value</b>	
<b>As at 1 January 2019</b>	<b>3.748</b>
Expansion of the scope of consolidation	0
Growth and reclassification	531
Decrease and reclassification	0
<b>As at 31 December 2019</b>	<b>4.279</b>
Expansion of the scope of consolidation	0
Growth and reclassification	0
Decrease and reclassification	0
<b>As at 31 December 2020</b>	<b>4.279</b>
<b>Accumulated depreciation</b>	
<b>As at 1 January 2019</b>	<b>2.254</b>
Expansion of the scope of consolidation	-
Annual depreciation write-off	700
Decrease	-
<b>As at 31 December 2019</b>	<b>2.954</b>
Expansion of the scope of consolidation	-
Annual depreciation write-off	509
Decrease	-
<b>As at 31 December 2020</b>	<b>3.463</b>
<b>Net book value</b>	
<b>As at 1 January 2019</b>	<b>1.494</b>
<b>As at 31 December 2019</b>	<b>1.325</b>
<b>As at 31 December 2020</b>	<b>816</b>

## 5. Leases

<b>Right-of-use assets</b>	<b>31/12/2020</b>	<b>31/12/2019</b>
Land and buildings		0
Machinery and equipment	12.764	20.201
	<b>12.764</b>	<b>20.201</b>
<b>Lease obligations</b>		
less than 1 year	10.960	12.666
between 1 and 5 years	1.224	8.225
more than 5 years	0	0
	<b>12.184</b>	<b>20.891</b>
<b>Depreciation of right-of-use assets</b>	-11.544	-12.531
<b>Interest expenditure</b>	-730	-1.023
	<b>-12.274</b>	<b>-13.554</b>
<b>Lease fees under IAS 17</b>	<b>13.544</b>	<b>12.864</b>
<b>Impact of IFRS 16 on profits</b>	<b>1.270</b>	<b>-690</b>
<b>Impact of IFRS 16 on lease cash flow</b>	<b>2020.12.31</b>	<b>2019.12.31</b>
Profit/Loss before taxation	1.270	-690
Depreciation	11.544	12.531
Interest costs	-730	-1.023
<b>Net financing cash flow from business activities</b>	<b>12.084</b>	<b>10.819</b>
Amortisation of lease obligations	-13.544	-12.864
Interest paid	730	1.023
<b>Net financing cash flow from financial activities</b>	<b>-12.814</b>	<b>-11.841</b>

The Company has long term leases on offices and vehicles for its central administration and management. The Company applies a 3.61% discount rate to calculate the present value of right-of-use and lease obligations.

## 6. Investments in subsidiaries

	<b>2020</b>	<b>2019</b>
	<b>31 December</b>	<b>31 December</b>
Metro House Franchise S.A	863.464	863.464
MyCity Residential Development Kft.	302.040	302.040
Impact Asset Management Alapkezelő Zrt.	156.500	156.500
Home Line Center Kft.	252.000	252.000
GDD Commercial Kft.	219.500	219.500
REIF 2000 Kft.	42.600	42.600
Home Management Kft.	21.500	21.500
Hitelcentrum Kft.	14.650	14.650
Duna House Ingatlan Értékbecslő Kft.	13.800	13.800
Duna House Franchise s.r.o.	10.000	10.000
Duna House Biztosításközvetítő Kft.	5.000	5.000
Duna House Franchise Kft.	5.000	5.000
Energetikai Tanusítvány Kft.	3.000	3.000
DH Projekt Kft.	0	3.000
Smart Ingatlan Kft.	0	3.000
Superior Real Estate Kft.	0	3.000
Duna House Szolgáltatóközpont Kft.	0	2.960
Akadémia Plusz 2.0 Kft	0	3.000
<b>Total investments in subsidiaries</b>	<b>1.909.054</b>	<b>1.924.014</b>

As at 31 December 2020, five of the Company's subsidiaries had negative equity, so the investments in the following subsidiaries were written off as a prudential step: DH Projekt Kft, Smart Ingatlan Kft, Superior Real Estate Kft, Duna House Szolgáltatóközpont Kft, and Akadémia Plusz 2.0 Kft.

## 7. Deferred tax receivables

In the course of calculation of deferred tax the Company compares the value that can be taken into account for taxation to the book value by asset and liability. If the difference is a temporary difference, i.e., it will be offset within a foreseeable time, then it will take a deferred tax liability or asset, depending on the prefix. When an asset is recorded, the Company examines recovery separately. The Company calculates the deferred tax incurred at a 9% tax rate, because the actual tax impact of the temporary differences relating to the particular assets and liabilities will occur in a period when the corporate profit tax rate is likely to be 9%.

The assets are supported by a tax strategy prepared by the management, which proves the recovery of the asset.



The following deductible and taxable discrepancies causing taxable tax differences were identified. The table shows the amount of the deferred tax asset remaining after the netting of the deferred tax liability at the level of the consolidated subsidiaries.

**Deferred tax assets**

	<b>2020 31 December</b>	<b>2019 31 December</b>
For losses carried forward	4.070	3.825
<b>Total</b>	<b>4.070</b>	<b>3.825</b>

**8. Inventories**

	<b>2020 31 December</b>	<b>2019 31 December</b>
<b>Total inventories</b>	<b>1.788</b>	<b>1.231</b>

**9. Trade receivables**

	<b>2020 31 December</b>	<b>2019 31 December</b>
<b>Total trade receivables</b>	<b>404</b>	<b>220</b>

**10. Amounts owed by related undertakings**

The value of related receivables contains the following:

	<b>2020 31 December</b>	<b>2019 31 December</b>
Short-term loans given to subsidiaries and the interest due therefor, trade receivables, additional payments	4.454.985	3.206.801
Dividend receivables against subsidiaries	931.080	781.080
<b>Total receivables from related undertakings</b>	<b>5.386.065</b>	<b>3.987.881</b>

The increase in short-term loans granted to subsidiaries constituting the related receivables is primarily related to the loan granted to finance the acquisition of Alex T. Great through a subsidiary of the Company, Metrohouse Franchise S.A., and the residential developments realised via MyCity Residential Development Kft.

Transactions with related undertakings took place at arm's length prices.

### 11. Other receivables

	2020 31 December	2019 31 December
Collateral	2.433	7.298
Advances paid	968	3.217
Accrued incomes	11	39
Prepaid expenses	375	375
<b>Total other receivables:</b>	<b>3.787</b>	<b>10.929</b>

The collateral row contains the collateral given to the lessor in connection with vehicle leases.

### 12. Cash and cash equivalents

	2020 31 December	2019 31 December
Bank account balance	4.965.448	494.501
Cash balance	208	88
<b>Total cash</b>	<b>4.965.656</b>	<b>494.589</b>
<b>Restricted cash</b>	<b>0</b>	<b>126.200</b>

Since 7 December 2017, the Company has been managing its bank accounts linked to its Hungarian operations under a cash pooling regime, which makes automatic internal group financing possible. A general current account limit of HUF 100 million is available to back the cash pool system, which amount is suited to the needs of regular operations and can be used to satisfy any transitional additional financing needs. No amounts were used from this overdraft facility as at the end of the reporting period.

### 13. Subscribed capital and profit reserve

The Company's share capital is HUF 171,989 thousand, which consists of 34,387,870 dematerialized ordinary shares of HUF 5 face value each and 1,000 preferential shares of HUF 50 face value each.

As of 5 August 2020, as value date, the 3,438,787 dematerialized ordinary shares of HUF 50 face value each were converted to 34,387,870 dematerialized ordinary shares of HUF 5 face value each. As a result of this transformation, each dematerialized ordinary share with a face value of HUF 50 was replaced by 10 ordinary shares with a face value of HUF 5 each.

A right of preferential dividend is associated with the employee shares issued by the Company. If the general meeting orders dividend payment for a particular year, the employee shares with

preferential dividend give a right to dividend prior to the ordinary shares in the amount of 6% of the profit after tax stated in the consolidated annual report prepared according to IFRS (adjusted with the impact of the valuation of investment properties and the revaluation of participations involved in the consolidation with the equity method).

The employee shares shall carry no rights to dividends other than as specified above. In particular, the employee shares do not entitle their holders to dividends in excess of the above amount, or entitle their holders to dividends if, for the financial year concerned, the profit after tax according to the consolidated annual financial statement drawn up on the basis of IFRS is negative.'

The preferential right attached to employee shares is not cumulative, and the date of dividend payments is set by the Board of Directors.

On 17 April 2020, the Company's Board of Directors decided, proceeding in the capacity of the general meeting, to approve the payment of dividends of HUF 60,500 thousand, in line with the provisions of Government Decree 102/2020 of 20 April. In line with the above, holders of preferred shares are entitled to an amount equal to 6% of the taxed profit less the 2020 revaluation of investment property and the revaluation of the ownership shares involved in the consolidation with the equity method (i.e. HUF 60,500 thousand); no dividends were paid to holders of ordinary shares.

<b>Dividend calculations</b>	<b>2020</b>	<b>2019</b>
Dividend for series "A" ordinary shares, based on a general meeting decision	0	-851.044
Dividend for series "B" employee preferential shares, based on a general meeting decision	-60.500	-94.060
<b>Total dividends allocated</b>	<b>-60.500</b>	<b>-945.104</b>
Deducted PIT	0	-6.479
<b>Dividends allocated based on PIT</b>		<b>-938.625</b>
Q2	0	-844.565
<b>Dividends paid for series "A" ordinary shares</b>	<b>0</b>	<b>-844.565</b>
Q1	-23.515	-11.948
Q2	-15.125	-23.515
Q3	-15.125	-23.515
Q4	-15.125	-23.515
<b>Dividends paid for series "B" employee shares</b>	<b>-68.890</b>	<b>-82.493</b>
<b>Total dividends paid</b>	<b>-68.890</b>	<b>-927.058</b>

Dividends on ordinary shares was paid in a lump sum; dividends on preferential employee shares is paid in four equal instalments quarterly.

#### 14. Treasury shares

The Company intends to transfer its own shares to certain Group directors and employees within the framework of its remuneration policy. The Company operates two share-based benefit schemes, which are detailed below.

##### Management option scheme

In 2018, Duna House Holding Nyrt. launched a two-year option scheme to provide long-term incentives for Group managers and key employees, which was repeated in 2019 and 2020. The Company granted option rights for 312,000 ordinary shares with a face value of HUF 5 each per scheme.

##### Employee 2019 scheme

At the general meeting held on 18 December 2018, the Company's "Employees 2019" share scheme was approved, under which all Hungarian employees of the Group employed since 1 April 2018 will receive shares in the amount of their average wage of 2018 if the performance conditions are met. As part of the program, the Company granted a total of 49,450 ordinary shares with a face value of HUF 5 each to its employees in the months of May and June 2019.

##### Employee 2020 scheme

At the general meeting held on 18 April 2019, the Company's "Employees 2020" share scheme was approved, under which all employees that are employed in Hungary by the Group since 1 April 2019 will receive shares in the amount of their average wage of 2019 if the performance conditions are met in 2021.

##### Employee 2021 scheme

At the general meeting held by the Board of Directors on 17 April 2020, the Company's "Employees 2021" share scheme was approved, under which all employees that are employed in Hungary by the Group since 1 April 2020 will receive shares in the amount of their average wage of 2020 if the performance conditions are met in 2022.

The Board of Directors in the competence of the General Meeting on 17 April 2020 decided to acquire a total of 1,500,000 ordinary shares with a nominal value of HUF 5 each belonging to "A" series, with a purchase price of minimum HUF 50, but not exceeding HUF 600 each.

<b>Number of treasury shares</b>	<b>31 December 2020</b>	<b>31 December 2019</b>
<b>Start of the period</b>	<b>455.240</b>	<b>312.000</b>
Purchase of shares	52.590	192.690
Provided in the framework of the Management option scheme	-	-
Provided in the framework of the Employee scheme	-	-49.450
<b>End of the period</b>	<b>507.830</b>	<b>455.240</b>

### **Fulfilment of the condition of effectiveness**

The joint condition of effectiveness of the **Employees 2020** and the **Manager Options Scheme 2019/2021** is that the consolidated results of the Company after taxes for 2020 financial year, calculated without the results after taxes of the companies MyCity Residential Development Kft, Pusztakúti 12. Kft, Reviczky 6-10. Kft, and Hunor utca 24 Ingatlanfejlesztő Kft. (hereinafter jointly: MyCity Group), exceed the consolidated results after taxes of the Company for 2018, calculated in the same manner. The results on which the employee stock ownership plans are based are summarised in the following table, based on **which the condition of effectiveness has been met.**

	<b>31/12/2020</b>	<b>31/12/2018</b>
Consolidated results after taxes	1.346.004	1.704.450
Results after taxes of the MyCity group	-109.683	-535.761
<b>Adjusted results</b>	<b>1.236.320</b>	<b>1.168.689</b>

### **15. Long and short-term loans**

#### **Long-term loans**

	<b>2020</b>	<b>2019</b>
	<b>31 December</b>	<b>31 December</b>
Raiffeisen loan	0	1.906.966
<b>Total long-term loans</b>	<b>0</b>	<b>1.906.966</b>

#### **Short-term loans**

	<b>2020</b>	<b>2019</b>
	<b>31</b>	<b>31</b>
	<b>December</b>	<b>December</b>
Short-term loans and borrowings	0	331.485
<b>Total short-term loans and borrowings:</b>	<b>0</b>	<b>331.485</b>

The Company used the 2020 bond issue to refinance the bank loan received from Raiffeisen Bank Zrt.

### **16. Debts on issue of bonds**

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	<b>2020</b>	<b>2019</b>
	<b>31 December</b>	<b>31 December</b>
Bond issues	6.889.368	-
Capitalised interest (with the effective interest rate method)	55.481	-
<b>Debts on issue of bonds</b>	<b>6.944.849</b>	<b>-</b>

On 2 September 2020, the company issued bonds with the name “Duna House NKP Bond 2030/I” in a total face value of HUF 6.6 billion. The average issue value of the bonds is 104.6955% of their face value. The bonds have a fixed interest rate, the coupon is set at 3%, and the term is 10 years. The average yield realised by the issuance was 2.3477 percent and the total proceeds were HUF 6.9 billion. The Company uses the proceeds to refinance its non-project loans, and plans additional acquisitions. On 15 September 2020, the Company provided early repayment for the bank loan of its subsidiary Alex T. Great Sp. z. o.o, and on 2 October 2020 placed the entire amount owed to Raiffeisen Bank Zrt., including capital and interest, in a surety account for the purposes of providing early repayment.

In the current year, the Company capitalised borrowing costs for the issued bonds in a total of HUF 20,534 thousand (legal, organisation, and distributor fees).

The Duna House NKP Bond 2030/I. pays interest and capital as follows:

	<b>Interest payment</b>	<b>Payments of principal on loans</b>	<b>Total Cash Flow</b>
2021	-198.000	0	-198.000
2022	-198.000	0	-198.000
2023	-198.000	0	-198.000
2024	-198.000	0	-198.000
2025	-198.000	0	-198.000
2026	-198.000	-1.320.000	-1.518.000
2027	-158.400	-1.320.000	-1.478.400
2028	-118.800	-1.320.000	-1.438.800
2029	-79.200	-1.320.000	-1.399.200
2030	-39.600	-1.320.000	-1.359.600
<b>Összesen</b>	<b>-1.584.000</b>	<b>-6.600.000</b>	<b>-8.184.000</b>

## 17. Accounts payable

	<b>2020</b>	<b>2019</b>
	<b>31 December</b>	<b>31 December</b>
Trade payables	14.132	15.612
<b>Total accounts payable</b>	<b>14.132</b>	<b>15.612</b>

## 18. Liabilities to related undertakings

The value of related liabilities contains the following:

	<b>2020</b>	<b>2019</b>
	<b>31 December</b>	<b>31 December</b>
Loans, deposits, and other received from subsidiaries	718.529	641.735
Employee dividend payment obligation	15.125	23.515
<b>Total related liabilities</b>	<b>733.654</b>	<b>665.250</b>

The loan received from subsidiaries includes the Group's cash pool account and final balance. Transactions with related undertakings took place at arm's length prices.

## 19. Other liabilities

	<b>2020</b>	<b>2019</b>
	<b>31 December</b>	<b>31 December</b>
Other tax liabilities	12.822	12.180
Liabilities from remuneration	4.440	3.353
Accrued costs and charges	9.272	17.192
Other	29	755
<b>Total other liabilities</b>	<b>26.563</b>	<b>33.480</b>

The row of Accrued costs and charges is used for the costs in connection with the auditing of the Company's standalone and consolidated reports, the keeping of the register of shareholders, and the amount of executive bonuses approved for the given business year but not yet paid by the balance sheet date.

## 20. Sales revenue

	<b>01/01/2020</b>	<b>01/01/2019</b>
	<b>31/12/2020</b>	<b>31/12/2019</b>
Revenue from holding services	167.903	197.001
Revenue from the re-invoicing of office rental fees	33.531	32.381
Revenue from the re-invoicing of office common costs	7.943	9.508
Revenue from the re-invoicing of car park rental fees	2.862	2.916
Revenue from other re-invoicing	2.468	17.098
Revenue from other accounting services	900	900
<b>Total net sales revenues</b>	<b>215.607</b>	<b>259.804</b>

## 21. Other operating income

	<b>01/01/2020</b>	<b>01/01/2019 -</b>
	<b>31/12/2020</b>	<b>31/12/2019</b>
Insurance reimbursement	0	652
Other revenues	2.853	820
<b>Total other operating income</b>	<b>2.853</b>	<b>1.472</b>

## 22. Consumables and raw materials

	<b>01/01/2020</b>	<b>01/01/2019 -</b>
	<b>31/12/2020</b>	<b>31/12/2019</b>
Utility fees and charges	4.966	5.098
Maintenance costs	910	1.581
Office supplies	366	478
Fuel	979	1.427
<b>Total material costs</b>	<b>7.221</b>	<b>8.584</b>

## 23. Goods and services sold

	<b>01/01/2020</b>	<b>01/01/2019 -</b>
	<b>31/12/2020</b>	<b>31/12/2019</b>
Re-invoiced cost of office rental fees	34.142	32.381
Costs of office car park to be re-invoiced	2.916	2.916
Costs of other re-invoicing	1.796	17.098
<b>Total goods and services sold</b>	<b>38.854</b>	<b>52.395</b>



## 24. Contracted services

	<b>01/01/2020</b>	<b>01/01/2019 -</b>
	<b>31/12/2020</b>	<b>31/12/2019</b>
Professional service fees	28.837	42.675
Costs of stock market presence	11.482	14.770
Office building rental fee	12.289	14.006
Legal fees	12.898	13.504
Other real estate-related costs	11.805	10.739
Travel and assignment expenses	1.961	5.600
Costs of education and continuing education	126	268
Vehicle rental fee	7.281	7.228
Other rental fees	7.315	7.451
Car park rental fee	2.419	2.671
Bank charges	10.679	4.961
Cost of IT operation	3.189	2.585
Costs of other services	5.124	5.739
Insurance fees	181	289
Advertising fees	98	279
Costs of technical publications and subscriptions	121	115
Duties paid	346	222
Communications costs	1.394	1.451
Acquisition costs	14.852	0
<b>Total services purchased</b>	<b>132.397</b>	<b>134.553</b>

During the target year, the Company received fewer services from consultants, as a result of which technical consultancy fees decreased.

The Company incurred costs of HUF 7.7 million in bank costs as a result of repaying its Raiffeisen bank loan before its maturity.

The Company is holding negotiations with a number of targets in the interest of implementing its acquisition strategy. In 2020, it spent a total of HUF 14.9 million on the due diligence tasks related to transactions that did not end up leading to an acquisition.

## 25. Personnel costs

	<b>01/01/2020</b>	<b>01/01/2019 -</b>
	<b>31/12/2020</b>	<b>31/12/2019</b>
Wage costs	60.139	66.997
Contributions	10.929	14.039
Other personnel-type benefits	3.285	4.910
Employee stock ownership plan costs in the target year	26.458	25.271
<b>Total staff costs</b>	<b>100.811</b>	<b>111.217</b>
Average statistical headcount	11	11

## 26. Other operating charges

	<b>01/01/2020</b> <b>31/12/2020</b>	<b>01/01/2019 -</b> <b>31/12/2019</b>
Depreciation of shares certificates	14.960	0
Penalties	118	39
Other expenditures	698	4.122
<b>Total other operating charges</b>	<b>15.776</b>	<b>4.161</b>

As at 31 December 2020, five of the Company's subsidiaries had negative equity, so the investments in the following subsidiaries were written off as a prudential step, in a total of HUF 14,960 thousand: DH Projekt Kft, Smart Ingatlan Kft, Superior Real Estate Kft, Duna House Szolgáltatónközpont Kft, and Akadémia Plusz 2.0 Kft.

## 27. Revenues of financial transactions

	<b>01/01/2020</b> <b>31/12/2020</b>	<b>01/01/2019 -</b> <b>31/12/2019</b>
Dividend revenue	1.009.000	1.500.000
Interest received	127.818	83.521
Exchange rate gain	68.511	29.021
<b>Total revenues of financial transactions</b>	<b>1.205.329</b>	<b>1.612.542</b>

Exchange rate gains comprise realised/non-realised exchange rate differences related to a foreign currency-denominated loans of Duna House Holding Nyrt. against Metrohouse Franchise S.A. and Duna House Franchise s.r.o. and the Company's foreign currency.

## 28. Expenses of financial transactions

	<b>01/01/2020</b> <b>31/12/2020</b>	<b>01/01/2019 -</b> <b>31/12/2019</b>
Interest paid	89.396	37.345
Exchange rate losses	15.705	462
<b>Total expenses of financial transactions</b>	<b>105.101</b>	<b>37.807</b>

## 29. Income tax expenses

	<b>01/01/2020 31/12/2020</b>	<b>01/01/2019 - 31/12/2019</b>
Actual income tax – corporate tax	0	163
Actual income tax – local business tax	3.391	3.977
Deferred taxes	-245	298
<b>Total income tax expenses</b>	<b>3.146</b>	<b>4.438</b>

The rate of corporate tax used to calculate deferred tax: 9%.

Reconciliation of income taxes recognised in the income statement:

	<b>01/01/2020 31/12/2020</b>	<b>01/01/2019 - 31/12/2019</b>
Profit/Loss before taxation	1.010.315	1.508.995
Dividend revenue (-)	-1.009.000	-1.500.000
<b>Tax base</b>	<b>1.315</b>	<b>8.995</b>
Tax payment liability determined at the current tax rate 9%	118	810
Business tax	3.391	3.977
Deferred tax as the difference in reversals (deferred losses. etc. book value of tangible assets)	-363	-348
<b>Total income taxes</b>	<b>3.146</b>	<b>4.438</b>

### **30. Risk management**

The Company's assets contain liquid assets, securities, trade and other receivables and other assets excluding taxes. The Company's resources include loans and borrowings, supplier and other payables, excluding the gains or losses arising from the revaluation at fair value of taxes and financial liabilities.

The Company is exposed to the following financial risks:

- credit risk
- liquidity risk
- market risk

This Chapter describes the Company's risks specified above, the Company's objectives and policies, measurement of the processes and risk management, as well as the capital management of the Company. The Board of Directors has overall responsibility for the establishment, supervision and risk management of the Company.

The objective of the Company's risk management policy is to filter out and examine the risks the Company faces, to set the appropriate controls and to monitor the risks. The risk management policy and the system are reviewed so that it does reflect the changed market conditions and the Company's activities.

#### **Capital management**

The Company's policy is to preserve its equity in an amount that is sufficient for investor and creditor confidence in the future to sustain the future development of the Company. The Board of Directors seeks to maintain a policy whereby the Company undertakes a higher exposure arising from lending only against a higher rate of return, based on the advantages provided by a strong capital position and security.

The Company's capital comprises net external funds and the Company's equity ( the latter comprises registered capital, reserves and the ownership share of non-controlling shareholders). Points 13-16 of the notes to the financial statement provide detailed information regarding these capital elements.

The Company's capital management strives to ensure that the individual members of the Company are able to engage in their respective operations and maximise profit for the shareholders by striking a balance between loan capital and equity. Furthermore, it also strives to maintain an optimal capital structure in order to reduce capital costs. The Company also carries out monitoring which aims to ensure that its member companies' capital structure complies with the local legal requirements.

The equity risk run by the Company was not significant in 2020.

### **Lending risk**

The risk arising from the lending activity constitutes the risk which arises from the failure of the borrower or partner to fulfil its contractual obligations, which in turn results in a financial loss for the Company. Financial instruments that are exposed to credit risks may be long or short-term placements, cash and cash equivalents, trade and other receivables.

The book value of financial instruments shows the maximum risk exposure. The table below shows the Company's maximum credit risk exposure.

<b>Lending risk</b>	<b>2020</b>	<b>2019</b>
	<b>31 December</b>	<b>31 December</b>
Trade receivables	404	220
Other receivables	3.787	10.929
Financial instruments	0	0
Cash and cash equivalents	4.965.656	494.589
<b>Total</b>	<b>4.969.847</b>	<b>505.738</b>

### **Liquidity risk**

Liquidity risk is the risk that the Company is unable to fulfil its financial obligations by the due date. Under the Company's liquidity management approach, there should always be sufficient liquidity available to cover the Group's obligations when they fall due under both standard and stressed circumstances without the Company's incurring unacceptable losses or risking its reputation. To further minimize liquidity risk, reduce transaction costs and increase efficiency, the Company has been managing its bank accounts linked to its Hungarian operations under a cash pooling regime since 7 December 2017, which makes automatic group financing possible. In points 15 and 16 of the notes to the financial statement, the Company presents the details of the maturity of its loans and credit-type liabilities.

### **Market risk**

Market risk is the risk that a change in the market prices, such as exchange rates, interest rates and prices of investments in mutual funds will affect the Company's profit or the value of its investments made in financial instruments. Market risk management is aimed at managing market risk exposure and keeping it at an acceptable level while optimising profitability. As the Company is a holding company, its exposure to market risk is equal to the sum of the exposure to market risk of its subsidiaries.

### **Sensitivity analysis**

The Company has determined that in addition to the dividend revenues received from its subsidiaries, its results also depend on interest rate risk, which is a key variable that is fundamentally financial in nature and embodies the "cost" of group financing. It has performed sensitivity analyses for this variable. Outcome of the interest sensitivity test (as a percentage of interest changes):

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<b>With actual interest</b>	<b>01/01/2020 - 31/12/2020</b>	<b>01/01/2019 - 31/12/2019</b>
Profit before tax - excluding interest expense and interest income	971.893	1.462.819
Net interest income (income and expenses)	38.422	46.176
<b>Profit/Loss before taxation</b>	<b>1.010.315</b>	<b>1.508.995</b>
<b>1%</b>		
Profit before tax - excluding interest expense and interest income	971.893	1.462.819
Net interest income (income and expenses)	38.806	46.638
<b>Profit/Loss before taxation</b>	<b>1.010.699</b>	<b>1.509.457</b>
<b>Changes in profit before tax</b>	<b>384</b>	<b>462</b>
<b>Changes in profit before tax (%)</b>	<b>0,038%</b>	<b>0,031%</b>
<b>5%</b>		
Profit before tax - excluding interest expense and interest income	971.893	1.462.819
Net interest income (income and expenses)	40.343	48.485
<b>Profit/Loss before taxation</b>	<b>1.012.236</b>	<b>1.511.304</b>
<b>Changes in profit before tax</b>	<b>1.921</b>	<b>2.309</b>
<b>Changes in profit before tax (%)</b>	<b>0,190%</b>	<b>0,153%</b>
<b>10%</b>		
Profit before tax - excluding interest expense and interest income	971.893	1.462.819
Net interest income (income and expenses)	42.264	50.794
<b>Profit/Loss before taxation</b>	<b>1.014.157</b>	<b>1.513.612</b>
<b>Changes in profit before tax</b>	<b>3.842</b>	<b>4.618</b>
<b>Changes in profit before tax (%)</b>	<b>0,379%</b>	<b>0,305%</b>
<b>-1%</b>		
Profit before tax - excluding interest expense and interest income	971.893	1.462.819
Net interest income (income and expenses)	38.038	45.714
<b>Profit/Loss before taxation</b>	<b>1.009.931</b>	<b>1.508.533</b>
<b>Changes in profit before tax</b>	<b>-384</b>	<b>-462</b>
<b>Changes in profit before tax (%)</b>	<b>-0,038%</b>	<b>-0,031%</b>
<b>-5%</b>		
Profit before tax - excluding interest expense and interest income	971.893	1.462.819
Net interest income (income and expenses)	36.501	43.867
<b>Profit/Loss before taxation</b>	<b>1.008.394</b>	<b>1.506.686</b>
<b>Changes in profit before tax</b>	<b>-1.921</b>	<b>-2.309</b>
<b>Changes in profit before tax (%)</b>	<b>-0,191%</b>	<b>-0,153%</b>
<b>-10%</b>		
Profit before tax - excluding interest expense and interest income	971.893	1.462.819
Net interest income (income and expenses)	34.580	41.558
<b>Profit/Loss before taxation</b>	<b>1.006.473</b>	<b>1.504.377</b>
<b>Changes in profit before tax</b>	<b>-3.842</b>	<b>-4.618</b>
<b>Changes in profit before tax (%)</b>	<b>-0,382%</b>	<b>-0,307%</b>

The Company strives to ensure the reduction of the interest rate risk, already low, primarily by tying up liquid assets.

The Company's currency risk is limited, because in all three countries it carries out the sales and purchases in the given country's currency; exchange rate differences were incurred only in relation to the loans extended to foreign subsidiaries in foreign currencies. The Company does not conclude hedge transactions to manage these exchange rate risks.

### 31. Financial instruments

The following qualify as financial instruments: financial investments; of current assets, trade receivables; securities and liquid assets; loans and credits received; and trade liabilities.

<b>Financial instruments 2019</b>	<b>Carrying value</b>	<b>Fair value</b>
<b>Financial instruments</b>		
<i>Assets recorded at amortised historical cost</i>		
	0	0
Financial instruments	0	0
Trade receivables	220	220
Cash and cash equivalents	494.589	494.589
<b>Financial liabilities</b>		
<i>Liabilities recorded at amortized historical cost</i>		
Long-term loans	1.906.966	1.906.966
Other long-term liabilities (leasing)	8.225	8.225
Short-term loans and borrowings	331.485	331.485
Short-term part of leases	12.666	12.666
Accounts payable	15.612	15.612
<b>Financial instruments 2020</b>		
<b>Financial instruments</b>		
<i>Assets recorded at amortised historical cost</i>		
	0	0
Financial instruments	0	0
Trade receivables	404	404
Cash and cash equivalents	4.965.656	4.965.656
<b>Financial liabilities</b>		
<i>Liabilities recorded at amortized historical cost</i>		
Long-term loans	0	0
Debts on issue of bonds	6.944.849	6.944.849
Other long-term liabilities (leasing)	1.224	1.224
Short-term loans and borrowings	0	0
Short-term part of leases	10.960	10.960
Accounts payable	14.132	14.132



Note: In last year's financial statement, the grouping of financial instruments was incorrectly included as an asset accounted at fair value against results.

### 32. Remuneration of the Board of Directors and Supervisory Board

In 2020, the total amount of the remuneration due to the members of the Board of Directors and the Supervisory Board was HUF 93,765 thousand (In 2019: HUF 104,034 thousand). These amounts also include the dividend paid to the members of the Board of Directors for preferential employee shares held by them and the distribution of shares actually implemented as part of the employee stock ownership plan.

As part of the crisis management put in place due to the COVID-19 epidemic, the members of the Board of Directors renounced a part of their remuneration in the first half of 2020.

	<u>31/12/2020</u>	<u>31/12/2019</u>
Members of the Board of Directors	88.365	98.634
<i>Short-term employee benefits (income from salary)</i>	39.550	40.977
<i>Short-term employee benefits (preferential dividend)</i>	48.815	54.525
<i>Share-based payment</i>	0	3.131
Members of the Supervisory board	5.400	5.400
<i>Short-term employee benefits (honorarium)</i>	5.400	5.400
<b>Total</b>	<u><b>93.765</b></u>	<u><b>104.034</b></u>

### 33. Events after the balance sheet date

The following events took place after the balance sheet date and until the approval of the financial statements for publication, which did not affect the results.

#### COVID-19 epidemic-related events

As a result of the third wave of the COVID-19 epidemic, restrictive measures were put in place in the beginning of March 2021 in both Hungary and Poland. The experiences of the first 2-3 weeks of the restrictive measures show that they have no significant negative effects on the Group's business; however, the possibility remains that further stringency measures will lead to a drop in turnover as seen in 2020 Q2.

In addition to the restrictive measures, COVID-19 vaccination programs were also progressing as at the closing of the report: 18% of the population has received the first round of the vaccine in Hungary; the same figure is 9% in Poland and 10% in the Czech republic. The continued progression of vaccinations and the approval and use of newer vaccines may lead to an end of the emergency situation caused by the epidemic by mid-2021.

### **Interim dividend payments**

On 14 January 2021, the Company's Board of Directors decided, in its competence as general meeting, to pay an interim dividend to ordinary share holders of HUF 450.5 million (HUF 13.1 per share), within the meaning of Government Decree 484/2020 of 10 November on the second phase of protective measures applicable during the time of emergency on the basis of Government Decree 3/2021 of 8 January. Dividend payments were started on 24 February 2021.

### **Purchase of treasury shares**

Based on a decision passed by the Board of Directors of the Company, proceeding in its competence as general meeting, on 17 April 2020, between 31 December 2020 and 25 March 2021 a total of 9760 treasury shares were traded on the stock exchange for ongoing employee share programs. The amount of Company treasury shares on 25 March 2021 was 517,590.

### **34. Other publication obligations required by the Accounting Act**

The Company is obligated to have its standalone report audited in line with the IFRS. The auditor is BDO Magyarország Könyvvizsgáló Kft (1103 Budapest, Kőér utca 2/A, registration number: 002387). The chamber member auditor personally responsible for the audit: Péter Kékesi (chamber registration number: 007128).

The value of the accounting services provided by BDO Magyarország Könyvvizsgáló Kft. to the Company and its related undertakings amounted to HUF 10,350 thousand in 2020. The auditor did not provide any other services to the Group.

The person responsible for compiling the standalone report under the IFRS: Ferenc Máté, certified accountant, registration number: 193951.

The following persons are authorised to sign the report: Gay Dymshiz, Chairman of the Board of Directors (1125 Budapest, Mátyás király út 52.), Doron Dymshiz, Member of the Board of Directors (2096 Üröm, Rókahegyi út 48.), Ferenc Máté, Member of the Board of Directors (1121 Budapest, Denevér út 70.), and Dániel Schilling, Member of the Board of Directors (1126 Budapest, Kiss János altábornagy utca 38.).

In line with the rules of disclosure set out by the Accounting Act, the Company publishes its annual report on <https://e-beszamolo.im.gov.hu/> as well as the Company's website: <https://dunahouse.com/hu/kozzetetelek>.

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**35. Liability declaration and approval of the financial statements for disclosure**

In line with Annex 2 to Decree no 24/2008. (VIII. 15.) of the Minister of Finance on the information obligation related to publicly traded securities, the Board of Directors hereby declare that these audited standalone financial statements (independent auditor report attached) give a fair picture of the assets, liabilities, financial situation and performance of the Company.

The Board of Directors of the parent company of the Company discussed these standalone financial statements at its meeting held on 26 March 2021 and approved their disclosure in this form.

Budapest, 26 March 2021

**Persons authorised to sign the consolidated statements:**

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Gay Dymshiz  
Chair of the board of directors

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Doron Dymshiz  
Member of the Board of Directors

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Ferenc Máté  
Member of the Board of Directors

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Dániel Schilling  
Member of the Board of Directors

**DUNA HOUSE HOLDING NYRT.**

**BUSINESS REPORT**

**ON THE 2020 ACTIVITIES OF THE COMPANY**

## 1. Company profile

The Duna House Holding Nyrt. – hereinafter referred to as “Company” – was founded in 2003; its main activity is real estate and loan brokerage. It has been a leading service provider in the services sector, in particular, in the real estate and financial services sector, in Hungary for years now. The Group’s flagship is a national network of real estate agencies, which started operating in 2003. Now it employs over 1,400 persons serving customers at 165 locations. A transaction as a result of which Duna House Group, Hungary is now the sole owner of Metrohouse, the largest Polish real estate agency was closed in April 2016. At the time of the acquisition the Polish network had 80 offices and 600 sales officers, which the Group intends to develop in the future. Metrohouse was consolidated into the Duna House Group on 1 April 2016. On 2 September 2016 the Company acquired 80% participation in the Czech Duna House Franchise s.r.o and, through it, in two of its subsidiaries, Center Reality s.r.o and Duna House Hypotéky s.r.o.; on 6 November 2018, it acquired the Polish loan brokerage company Gold Finance Sp. z.o.o.; and on 7 January 2020 it acquired the Polish loan brokerage company Alex T. Great Sp. z.o.o.

The Company’s registered seat is at 1016 Budapest, Gellérthegy u. 17.

Principal activities:

- selling and operating franchise systems
- real estate agency services
- financial products brokerage
- insurance brokerage
- real estate appraisal services and the mediation thereof
- energy certification services and the mediation thereof
- real estate management
- buying and selling of own real estate
- residential real estate fund management
- real estate development

## 1.1 Subsidiaries, joint undertakings of the Company

### As a Subsidiary

	address:	2020 31 December	2019 31 December
Duna House Biztosításközvetítő Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
Hitelcentrum Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
DH Projekt Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
Duna House Ingatlan Értébecslő Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
Duna House Franchise Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
Energetikai Tanúsítvány Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
Superior Real Estate Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
Home Management Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
REIF 2000 Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
GDD Commercial Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
SMART Ingatlan Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
Impact Alapkezelő Zrt.	1016 Budapest, Gellérthegy u. 17.	100%	100%
Home Line Center Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
Akadémia Plusz 2.0 Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
Duna House Szolgáltatóközpont Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
Metrohouse Franchise S.A.	00-832 Warszawa, Zelazna 28/30 Polska (Lengyelország)	100%	100%
Metrohouse S.A.	00-832 Warszawa, Zelazna 28/30 Polska (Lengyelország)	100%	100%
Gold Finance Sp. z. o.o	00-832 Warszawa, Zelazna 28/30 Polska (Lengyelország)	100%	100%
MyCity Residential Development Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
Pusztakúti 12. Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
Reviczky 6-10. Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
Duna House Franchise s.r.o.	140 00 Praha 4, Michelská 300/60	80%	80%
Duna House Hypoteky s.r.o.	140 00 Praha 4, Michelská 300/60	80%	80%
Center Reality s.r.o.	140 00 Praha 4, Michelská 300/60	80%	80%

### As jointly managed undertakings

		31 December 2020	31 December 2019
Hunor utca 24 Kft.	1016 Budapest, Gellérthegy u. 17.	50%	50%

## 2. Presentation of the market and economic environment that affects the Company's activities

### 2.1 Real estate market

In 2020, the Hungarian residential real estate market was defined by the COVID-19 pandemic and the organisation following its first and second waves. According to the estimates of the Duna House Group, the total number of transactions in 2020 dropped to 131 thousand, which is a decrease of 12% compared to 2019's figures. The fall was caused by the restrictive social measures put in place during the first COVID wave: turnover in March, April, and May was about 40% less year-on-year, with the worst figures experienced in April, which showed decreased of almost 60%.

However, the Hungarian residential real estate market was characterised by a quick return to normal after May 2020, and starting in June Duna House Group experienced transaction numbers similar to those of the previous year. The second wave of the epidemic, which struck at the end of the year, did not have a profound effect on activity, either.

The data published by Duna House Franchise Kft. in the Duna House Barométer reveal that the steady increase in real estate prices stopped in 2020. Real estate prices are stagnating across the country, though certain regions and real estate types show some variance.<sup>1</sup>

According to the estimates of the Group management, the real estate market underwent similar tendencies in Poland, though no official sources are yet available based on which this could be confirmed.

The COVID-19 epidemic struck the Polish market in the midst of strong growth. Estimated by Ernst & Young's office in Poland<sup>2</sup>, in the entire real estate market in Poland, due to the low interest rates, a steadily growing economy, low unemployment and more favourable prices compared to western European levels, commercial real estate investments reached a record of approximately 7.8 billion euros in 2019.

The newly built residential real estate market has slowed down in some parts of the country as a result of the increase in labour costs, while the total number of homes transferred has increased by 16.6% in the country as a whole. This is assumed to be attributable in large part to the gradual growth of smaller, regional markets.

### 2.2 Loan market<sup>3</sup>

According to the data of the National Bank of Hungary, the volume of corporate loans increased lightly in Q4 2020, in which the central bank and state loan programs played a significant role. Year-on-year data show an increase of 9.4%; loan volumes in the SME sector also increased by 13%; and the

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<sup>1</sup> Source: Duna House Barométer No 114 published by Duna House Franchise Kft.

<sup>2</sup> Source: EY – The Polish Real Estate Guide 2020 Edition - Poland

<sup>3</sup> Source: <https://www.mnb.hu/kiadvanyok/jelentesek/hitelezesi-folyamatok/hitelezesi-folyamatok-2020-marcius>

household sector grew by 14.5% in 2020, which is exceptional even in an international comparison. The taking out of loans in connection with the childbirth incentive program launched in July 2019 played a significant role in the latter, which amounted to 30% of loans extended during the year and at HUF 1,088 bn now account for 13% of household loans. Without it, the increase in household loans would have amounted to 9%.

The childbirth incentive program was not paired with any reduction in the extension of residential loans; as a result, its additional effect can be considered high. In 2020 Q4, the growth in household loan volumes was caused by the large number of childbirth incentive loans and residential loans and the moratorium on the payment of instalments. As at the end of 2020, 54% of eligible parties availed themselves of the repayment moratorium. Without the moratorium, the annual increase in the volume of household loans would have amounted to 8.4%.

The negative effects of the coronavirus on the consumer loan market can still be felt in new issues. Consequently, the annual value of newly extended loans decreased by 8% compared to 2019, achieving a nominal value of HUF 2,123 bn, which is less than the historical peak of HUF 2,317 bn seen in 2019. Personal loans dropped the most, with volumes seeing a decrease of 40% in Q4 compared to the same period in 2019. After the coronavirus epidemic reared its head, the volume of loans concluded as part of the Családi Otthonteremtési Kedvezmény [Family Home Creation Discount] (CSOK) program also saw a sharp decline, though the village CSOK contracts were an exception. Concurrently to the drop in the sale of new homes, the CSOK contracts concluded for new homes and for construction projects decreased by more than 50%, and the number of CSOK contracts concluded for used homes dropped by 18% compared to 2019 Q4 levels. Despite the epidemic, it was only the amount of residential loans that did not decrease in the quarter, as the average loan amount continued to increase.

The majority of banks expect demand to increase in 2021 thanks to state-funded loan programs, as more state-funded home creation support programs substantially affecting the housing market will be launched in 2021 (home renovation support and loan, 5% VAT rate for new homes, VAT discount for CSOK programs, multi-generation CSOK support).

According to the data of the Polish Bank Association, the epidemic has caused the size of the residential loan market to decrease by 3.13% in 2020 compared to 2019, equal to a drop of PLN 1.958 bn. The fact that the volume of extended residential loans increased by 4.58%, equal to PLN 720 million, by 2020 Q4 as compared to the same period in 2019 despite the epidemic gives cause for optimism.<sup>4</sup> There is no public, objective data available on the ratio of loan disbursements through loan brokerage or on the level of brokerage commission.

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<sup>4</sup> Source: <https://www.amron.pl/aktualnosc.php?tytul=dobry-rok-dla-ryнку-mieszkaniewego-mimo-pandemii-covid-19>



### 3. The Company's financial and equity situation

#### Income Statement

data provided in thousands HUF, unless indicated otherwise

	Notes	01/01/2020 - 31/12/2020	01/01/2019 - 31/12/2019
Net sales revenues	20	215.607	259.804
Other operating income	21	2.853	1.472
<b>Total income</b>		<b>218.460</b>	<b>261.276</b>
Consumables and raw materials	22	7.221	8.584
Goods and services sold	23	38.854	52.395
Contracted services	24	132.397	134.553
Personnel costs	25	100.811	111.217
Depreciation and amortisation		1.770	3.575
Depreciation on right-of-use	5	11.544	12.531
Other operating charges	26	15.776	4.161
<b>Operating costs</b>		<b>308.373</b>	<b>327.017</b>
<b>Operating profit/loss</b>		<b>-89.913</b>	<b>-65.741</b>
Financial revenues	27	1.205.329	1.612.542
Financial expenses	28	-105.101	-37.807
<b>Profit/Loss before taxation</b>		<b>1.010.315</b>	<b>1.508.995</b>
Income taxes	29	-3.146	-4.438
<b>Taxed profit</b>		<b>1.007.169</b>	<b>1.504.557</b>
<b>Total comprehensive income</b>		<b>1.007.169</b>	<b>1.504.557</b>

Source: Audited Annual Report of the Company in accordance with the IFRS

The sales revenue of HUF 215,607 thousand realised in 2020 was HUF 44,197 thousand less than the same value in 2019. This year it consisted mainly of office and parking rental fees invoiced to the subsidiaries with a registered office at the real estate in Gellérthegy u., as well as the holding services provided and invoiced to the subsidiaries.

Staff costs decreased as compared to 2019 levels, mainly because of the reduction of wage costs and the related taxes due to the temporary renouncing of wages and wage reduction due to the COVID-19 epidemic.

### 3.1 Assets

data in HUF thousands

	Notes	<u>31/12/2020</u>	<u>31/12/2019</u>
<b>ASSETS</b>			
<b>Long-term assets</b>			
Intangible assets	4	816	1.325
Right-of-use assets	5	12.764	20.201
Land and buildings	3	251	278
Machinery and equipment	3	757	1.619
Investments in subsidiaries	6	1.909.054	1.924.014
Deferred tax assets	7	4.070	3.825
<b>Total long-term assets</b>		<b>1.927.712</b>	<b>1.951.262</b>
<b>Current assets</b>			
Inventories	8	1.788	1.231
Trade receivables	9	404	220
Amounts owed by related undertakings	10	5.386.065	3.987.881
Other receivables	11	3.787	10.929
Actual income tax assets		2.670	1.644
Cash and cash equivalents	12	4.965.656	494.589
Restricted cash	12	0	126.200
<b>Total current assets</b>		<b>10.360.370</b>	<b>4.622.693</b>
<b>Total Assets</b>		<b>12.288.082</b>	<b>6.573.955</b>

*Source: Audited Annual Report of the Company in accordance with the IFRS*

The most significant change on the asset side is the HUF 1,400 million increase in related party receivables, which is attributable to the own contribution provided for residential property development projects and the financing of the Polish Alex T. Great acquisition by the Company.

## 3.2 Liabilities

data in HUF thousands

<b>LIABILITIES</b>	Notes	<b><u>31/12/2020</u></b>	<b><u>31/12/2019</u></b>
<b>Equity</b>			
Registered capital	13	171.989	171.989
Capital reserves	13	1.526.164	1.499.706
Treasury shares	14	-193.614	-176.915
Retained earnings	13	3.052.161	2.105.491
<b>Total equity:</b>		<b>4.556.700</b>	<b>3.600.271</b>
<b>Long-term liabilities</b>			
Long-term loans	15	0	1.906.966
Issued bonds	16	6.944.849	
Lease liabilities	5	1.224	8.225
<b>Total long-term liabilities</b>		<b>6.946.073</b>	<b>1.915.191</b>
<b>Current liabilities</b>			
Short-term loans and borrowings	15	0	331.485
Accounts payable	17	14.132	15.612
Liabilities to related undertakings	18	733.654	665.250
Other liabilities	19	26.563	33.480
Short-term liabilities from leases	5	10.960	12.666
<b>Total current liabilities</b>		<b>785.309</b>	<b>1.058.493</b>

*Source: Audited Annual Report of the Company in accordance with the IFRS*

The Company's share capital is HUF 171,989 thousand, which consists of 34,387,870 dematerialized ordinary shares of HUF 5 face value each and 1,000 preferential shares of HUF 50 face value each.

As of 5 August 2020, as value date, the 3,438,787 dematerialized ordinary shares of HUF 50 face value each were converted to 34,387,870 dematerialized ordinary shares of HUF 5 face value each. As a result of this transformation, each dematerialized ordinary share with a face value of HUF 50 was replaced by 10 ordinary shares with a face value of HUF 5 each.

A right of preferential dividend is associated with the employee shares issued by the Company. If the general meeting orders dividend payment for a particular year, the employee shares with preferential dividend give a right to dividend prior to the ordinary shares in the amount of 6% of the profit after tax stated in the consolidated annual report prepared according to IFRS (adjusted with the impact of the

valuation of investment properties and the revaluation of participations involved in the consolidation with the equity method).

The employee shares shall carry no rights to dividends other than as specified above. In particular, the employee shares do not entitle their holders to dividends in excess of the above amount, or entitle their holders to dividends if, for the financial year concerned, the profit after tax according to the consolidated annual financial statement drawn up on the basis of IFRS is negative.'

The preferential right attached to employee shares is not cumulative, and the date of dividend payments is set by the Board of Directors.

On 17 April 2020, the Company's Board of Directors decided, proceeding in the capacity of its plenary assembly, to approve the payment of dividends of HUF 60,500 thousand, in line with the provisions of Government Decree 102/2020 of 20 April. In line with the above, holders of preferred shares are entitled to an amount equal to 6% of the taxed profit less the 2020 revaluation of investment property and the revaluation of the ownership shares involved in the consolidation with the equity method (i.e. HUF 60,500 thousand); no significant dividends were paid to holders of ordinary shares.

Dividends on ordinary shares was paid in a lump sum; dividends on preferential employee shares is paid in four equal instalments quarterly.

## Cash Flow Statement

data provided in thousands HUF, unless indicated otherwise

	Notes	01/01/2020 - 31/12/2020	01/01/2019 - 31/12/2019
<b>OPERATING CASH FLOW</b>			
Taxed profit		1.007.169	1.504.557
Adjustments:			
Financial results		-1.100.228	-1.546.176
Presented in the dividend due financing activity	29		
Accounted employee stock ownership plan cost	13	26.458	25.271
Reporting year depreciation and depreciation on right-of-use	5	13.314	16.106
Impairment on investments	26	14.960	
Tax payable	29	3.146	4.438
Changes in working capital			
Changes in inventories	8	-557	0
Changes in trade and other receivables and related receivables (without dividend receivables)	9-11	-1.116.053	-829.092
Changes in accounts payable and related liabilities (without dividend)	17, 18	75.315	-873.239
Other current liabilities and accruals and deferrals	19	-6.917	3.394
Income tax paid	29	-3.391	-4.140
<b>Net operating cash flow</b>		<b>-1.086.784</b>	<b>-1.698.881</b>
<b>Investment cash flow</b>			
Tangible and intangible assets (purchased and sold)	3, 4	-372	-12.986
Acquisition of subsidiaries (excluding acquired liquid assets)	6	0	128.500
<b>Net investment cash flow</b>		<b>-372</b>	<b>115.514</b>
<b>Financing cash flow</b>			
Bank loans/(repayment)	15	-2.238.451	1.937.327
Issued bonds	16	6.889.368	
Capital contribution		0	0
Changes in right-of-use and lease liabilities	5	-12.814	-11.841
Purchase of treasury shares	14	-16.699	-59.915
Dividends paid	13	-68.890	-927.058
Dividends and profit-sharing received	27	859.000	934.920
Interest received (paid)	27-28	93.903	46.176
<b>Net financing cash flow from investment activities</b>		<b>5.505.417</b>	<b>1.919.609</b>
Net change in cash and cash equivalents		4.418.261	336.242
Balance of cash and cash equivalents as at the beginning of the year		494.589	158.347
Unrealised exchange rate differences on cash and cash equivalents		52.806	
<b>Balance of cash and cash equivalents as at the end of the year</b>		<b>4.965.656</b>	<b>494.589</b>

Source: Audited Annual Report of the Company in accordance with the IFRS

In 2020, operating cash flow was negative at HUF 1,087 million due to an increase in the liability balance of subsidiaries and other related companies. On 2 September 2020, the company issued bonds with the name "Duna House NKP Bond 2030/I" in a total value of HUF 6.6 billion, of which the Company deposited, on 2 October 2020, the entire amount of the capital and interest owed to Raiffeisen Bank Zrt. for the purposes of providing early repayment, thus closing its deposit account held by Raiffeisen

Bank used to provide security for the quarterly instalments. The Company repaid a total of HUF 2.2 billion in bank loans during the year.

Dividend payments amounted to HUF 69 million, and employee stock ownership plan treasury shares were purchased for a total value of HUF 17 million.

As a result of the above, the balance of cash and cash equivalents increased to HUF 4,965,656 thousand, as at the end of the year.

#### **4. Environmental protection, social responsibility, employment policy, diversity policy**

The Company recycles some of the waste generated by it and collect packaging materials separately. Due to the nature of its business activity, the Company does not produce or store any hazardous material.

The Company puts emphasis on the diversified filling of jobs based on the skills and qualifications of employees.

#### **5. Information on equity and share capital**

##### ***Increase of the Company's equity***

At its meeting on 16 September 2016, the Company's AGM authorised an equity capital increase of HUF 1.5 billion at most in connection with the public offering of the Company's shares in October. After the public offering of the Company's shares, the Company Court quoting a procedural error refused to register the Company's equity capital increase in the total amount of HUF 18,939,350 in its ruling dated 10 December 2016.

At their extraordinary meeting on 5 January 2017, the Company's shareholders passed a repeat resolution on the equity capital increase that was substantially identical with the first one. The Companies Court registered the capital increase in the register through decision no. 01-10-048384/50 dated 1 February 2017.

The shares issued during the increase of the share capital were generated on 28 March 2017.

The Company's equity as at 31 December 2020

Type of shares	Class of shares	Share series	Number of shares issued	from this: treasury shares	Nominal value per share	Total nominal value
ordinary shares	-	"A"	34,387,870 pcs	507,830 pcs	HUF 5	HUF 171,939,350
employee share	preferential shares	"B"	1,000 pcs	0 pcs	HUF 50	HUF 50,000
<b>Equity:</b>						<b>HUF 171,989,350</b>

Number of voting rights attached to shares:

Share series	Number of shares issued	Number of voting rights per share:	Total number of votes	From this: for treasury shares	Number of treasury shares
"A"	34,387,870 pcs	5	171,939,350 pcs	2,539,150 pcs	507,830 pcs
"B"	1,000 pcs	50	50,000 pcs	0 pcs	-
<b>Total</b>	<b>34,388,870 pcs</b>	<b>-</b>	<b>171,989,350 pcs</b>	<b>2,539,150 pcs</b>	<b>507,830 pcs</b>

## 6. Investors each with a significant direct or indirect ownership share in the Company's equity (including the shares based on a pyramid structure and the cross-shares as well).

The table below provides a summary of the shareholders each with a significant direct or indirect ownership share in the Company's equity, with the shares based on a pyramid structure and the cross-shares taken into account:

Owner's name	Ownership share as at 31 December 2020	Ownership share as at 31 December 2019
Medasev Holding Kft.	39.68%	39.68%
Medasev Int. (Cyprus) Ltd.	38.04%	38.04%
AEGON Magyarország Befektetési Alapkezelő Zrt.	6.69%	6.69%
Employees	1.72%	1.75%
Treasury shares	1.48%	1.33%
External investors	12.39%	12.51%
<b>Total</b>	<b>100%</b>	<b>100%</b>

## 7. Restrictions on the transfer of shares

Restrictions on alienation on ordinary shares

Shareholder Name			Ferenc Máté	Bernadett Szirtes	Krisztián Fülöp	Dr András Szabadházy	Nir Bitkover	Total
Number of ordinary shares held (number)			30 357	556	2 297	1 554	2 182	36 946
Is alienation restricted?			yes	yes	yes	yes	yes	
Restrictions on alienation	Beginning of the period	End of the period	Number of shares under restrictions on alienation					
	12/11/2020	11/11/2021	18 000	273	436	273	436	19 418
	12/11/2021	11/11/2022	15 000	0	0	0	0	15 000
	12/11/2022	11/11/2023	12 000	0	0	0	0	12 000
	12/11/2023	11/11/2024	9 000	0	0	0	0	9 000
	12/11/2024	11/11/2025	6 000	0	0	0	0	6 000
	12/11/2025	11/11/2026	3 000	0	0	0	0	3 000



Restrictions on the alienation on preferred employee shares

Shareholder Name	Gay Dymischiz	Doron Dymischiz	Ferenc Máté	Dániel Schilling	Krisztián Fülöp	Anikó Varga	Dr András Szabadházy	Total
Number of preferred employee shares held (number)	219	219	225	77	115	92	53	<b>1 000</b>

There is an indefinite restriction on alienation for all employee shares that grant preferential shares \*

*\* In accordance with Section 6:221 of Act V of 2013 on the Civil Code, the shareholder grants the right of first refusal, and in line with Section 6:224, the right to repurchase, to Guy Dymischiz or Doron Dymischiz for an indefinite period of time*

## 8. Other issues regarding controlling powers and executive officers

We declare that in respect of the following issues, apart from what is otherwise included in the business report, our Company has nothing more to report:

<ul style="list-style-type: none"> <li>• Holders of issued ownership shares embodying special controlling rights and the presentation of such rights</li> </ul>
<ul style="list-style-type: none"> <li>• Control mechanism under any employee shareholder scheme where controlling rights are not exercised directly by employees</li> </ul>
<ul style="list-style-type: none"> <li>• Any restriction on voting rights (in particular, restrictions on the voting rights attached to the identified ownership share or on the number of votes, deadlines for exercising voting rights and the systems that help separate, in cooperation with the Company, the financial benefits associated with the ownership shares from the possession of the issued ownership shares)</li> </ul>
<ul style="list-style-type: none"> <li>• Rules governing the appointment and dismissal of executive officers and the modification of the Statutes</li> </ul>
<ul style="list-style-type: none"> <li>• The powers of executive officers, in particular, their powers to issue and repurchase shares</li> </ul>
<ul style="list-style-type: none"> <li>• Any material agreement to which the Company is a party which enters into force, is modified or terminates after a public purchase offer as a result of a change in the entrepreneur's control and their impact unless the disclosure of this information would harm the entrepreneur's lawful interests seriously if such information is not required to be made public by any other legal regulations</li> </ul>
<ul style="list-style-type: none"> <li>• Any agreement between the Company and its executive officer or its employee which stipulates compensation if the executive officer resigns or the employee quits, if the employment contract of the executive officer or the employee is unlawfully terminated or if the legal relationship is terminated because of a public purchase offer.</li> </ul>

## 9. Risk management

Due to its activities, the Company's exposure to risk is equal to the sum of the risk exposure of its subsidiaries. The subsidiaries' assets contain liquid assets, securities, trade and other receivables and other assets excluding taxes. The subsidiaries' resources include loans and borrowings, supplier and other payables, excluding the gains or losses arising from the revaluation at fair value of taxes and financial liabilities.

The subsidiaries are exposed to the following financial risks, which also affect the Company's operations:

- credit risk
- liquidity risk
- market risk

This Chapter describes the subsidiaries' risks specified above, the subsidiaries' objectives and policies, measurement of the processes and risk management, as well as the capital management of the subsidiaries. The Board of Directors has overall responsibility for the establishment, supervision and risk management of the Company and the subsidiaries.

The objective of risk management is to filter out and examine the risks the subsidiaries face, to set the appropriate controls, and to monitor the risks in the interest of decreasing these risks to acceptable levels. The risk management policy and the system are reviewed so that it does reflect the changed market conditions and the subsidiaries' activities.

### Capital management

The Company's policy is to preserve its equity in an amount that is sufficient for investor and creditor confidence in the future to sustain the future development of the Company. The Board of Directors seeks to maintain a policy whereby the Company undertakes a higher exposure arising from lending only against a higher rate of return, based on the advantages provided by a strong capital position and security.

The Group's and the subsidiaries' capital comprises net external funds and the subsidiaries' equity (the latter comprises registered capital, reserves and the ownership share of non-controlling shareholders).

The Company's capital management strives to ensure that the individual subsidiaries of the Company are able to engage in their respective operations and maximise profit for the shareholders by striking a balance between loan capital and equity. Furthermore, it also strives to maintain an optimal capital structure in order to reduce capital costs. The Company also carries out monitoring which aims to ensure that its subsidiaries' capital structure complies with the local legal requirements.

The equity risk run by the Company was not significant in 2020.

**Lending risk**

The risk arising from the lending activity constitutes the risk which arises from the failure of the borrower or partner to fulfil its contractual obligations, which in turn results in a financial loss for the Company or its subsidiaries. Financial instruments that are exposed to credit risks may be long or short-term placements, cash and cash equivalents, trade and other receivables.

Stemming from the Company's activities, it is exposed to lending risk only indirectly, via the debtors of its subsidiaries.

**Liquidity risk**

Liquidity risk is the risk that the Company is unable to fulfil its financial obligations by the due date. Under the Company's liquidity management approach, there should always be sufficient liquidity available to cover the Group's obligations when they fall due under both standard and stressed circumstances without the Company's incurring unacceptable losses or risking its reputation. To further minimize liquidity risk, reduce transaction costs and increase efficiency, the Company has been managing its bank accounts linked to its Hungarian operations under a cash pooling regime since 7 December 2017, which makes automatic group financing possible.

**Market risk**

Market risk is the risk that a change in the market prices, such as exchange rates, interest rates and prices of investments in mutual funds will affect the Company's or its subsidiaries' profit or the value of its investments made in financial instruments. Market risk management is aimed at managing market risk exposure and keeping it at an acceptable level while optimising profitability.

**Property development risks**

Of the risks associated with its subsidiaries involved in property development, the management focuses mainly on risks posed by increasing construction costs. Until bank financing is involved, these project companies are exposed to liquidity risk that increases concurrently to the number of projects implemented and the progression of the development phase.

**10. Events after the balance sheet date**

The following events took place after the balance sheet date and until the approval of the financial statements for publication, which did not affect the results.

**COVID-19 epidemic-related events**

As a result of the third wave of the COVID-19 epidemic, restrictive measures were put in place in the beginning of March 2021 in both Hungary and Poland. The experiences of the first 2-3 weeks of the restrictive measures show that they have no significant negative effects on the Group's business; however, the possibility remains that further stringency measures will lead to a drop in turnover as seen in 2020 Q2.

In addition to the restrictive measures, COVID-19 vaccination programs were also progressing as at the closing of the report: 18% of the population has received the first round of the vaccine in Hungary; the same figure is 9% in Poland and 10% in the Czech Republic. The continued progression of vaccinations and the approval and use of newer vaccines may lead to an end of the emergency situation caused by the epidemic by mid-2021.

#### **Interim dividend payments**

On 14 January 2021, the Company's Board of Directors decided, in its competence as general meeting, to pay an interim dividend of HUF 450.5 million (HUF 13.1 per share) to ordinary shareholders, within the meaning of Government Decree 484/2020 of 10 November on the second phase of protective measures applicable during the time of emergency on the basis of Government Decree 3/2021 of 8 January. Dividend payments were started on 24 February 2021.

#### **Purchase of treasury shares**

Based on a decision passed by the Board of Directors of the Company, proceeding in its competence as general meeting, on 17 April 2020, between 31 December 2020 and 25 March 2021 a total of 9760 treasury shares were traded on the stock exchange for ongoing employee share programs. The amount of Company treasury shares on 25 March 2021 was 517,590.

## 11. Declaration on corporate governance

In light of its length and structural layout, our declaration on corporate governance (“Responsible Corporate Governance Report”) will be published on the website of the Budapest Stock Exchange<sup>5</sup>.

## 12. Declaration on responsibility

The Board of Directors of the Company prepared this business report on the basis of the data included in the separate financial statements for 2020 compiled in accordance with the International Financial Reporting Standards (IFRS) and to the best of their knowledge.

The accounts are audited; therefore an independent auditor’s report has been attached. This business report gives a fair picture of the situation, development and performance of the Company.

Budapest, 26 March 2021

### Persons authorised to sign the business report:

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Gay Dymschiz  
Chair of the board of directors

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Doron Dymschiz  
Member of the Board of Directors

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Ferenc Máté  
Member of the Board of Directors

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Dániel Schilling  
Member of the Board of Directors

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<sup>5</sup> [https://bet.hu/oldalak/ceg\\_adatlap/\\$issuer/3433](https://bet.hu/oldalak/ceg_adatlap/$issuer/3433)